



CITY OF GUNNISON

Sales & Use Tax Comparisons

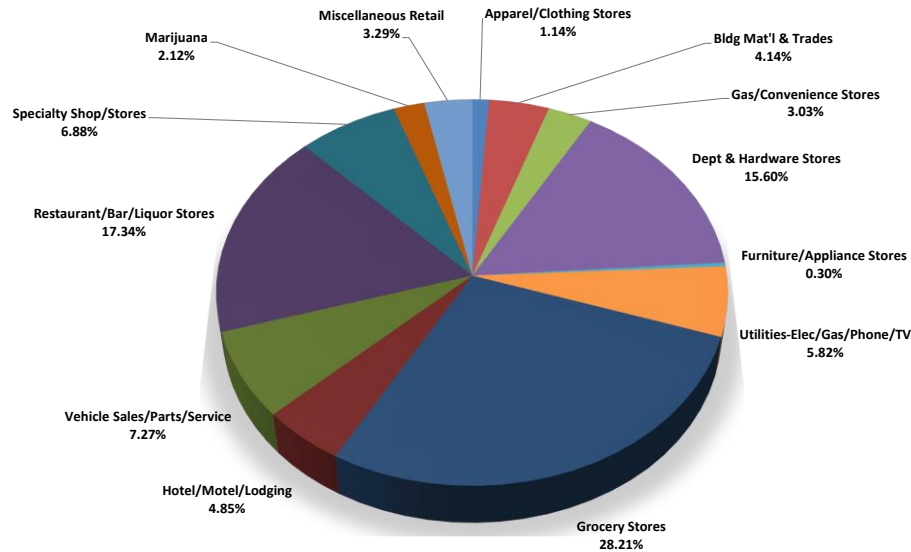
Combined Summaries

| Combined Total Sales Tax | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
|--------------------------|---------|----------|---------|---------|---------|---------|---------|---------|-----------|---------|----------|----------|-----------|---------|
| 2011 | 323,176 | 304,455 | 346,628 | 294,757 | 329,517 | 431,332 | 523,550 | 505,176 | 474,663 | 362,752 | 315,605 | 459,274 | 4,670,884 | |
| 2012 | 305,852 | 302,510 | 338,667 | 295,773 | 348,582 | 453,553 | 514,749 | 503,012 | 465,371 | 367,491 | 326,379 | 480,915 | 4,702,854 | 0.68% |
| 2013 | 358,233 | 317,987 | 350,548 | 307,044 | 367,349 | 480,374 | 564,169 | 534,225 | 500,530 | 394,275 | 341,794 | 519,670 | 5,036,199 | 7.09% |
| 2014 | 346,189 | 330,881 | 373,630 | 327,231 | 389,511 | 510,181 | 606,164 | 561,330 | 533,585 | 417,573 | 366,971 | 557,465 | 5,320,709 | 5.65% |
| 2015 | 371,827 | 347,826 | 404,937 | 347,327 | 400,260 | 544,862 | 644,340 | 602,740 | 563,205 | 452,512 | 383,049 | 588,756 | 5,651,642 | 6.22% |
| 2016 | 393,357 | 383,468 | 428,909 | 378,867 | 448,314 | 591,302 | 682,140 | 645,463 | 613,406 | 0 | 0 | 0 | 4,565,227 | -19.22% |

| Combined Total Use Tax | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
|------------------------|---------|----------|--------|--------|--------|--------|--------|--------|-----------|---------|----------|----------|---------|---------|
| 2011 | 12,290 | 8,973 | 10,983 | 6,815 | 13,746 | 16,237 | 10,340 | 13,976 | 16,965 | 85 | 9,054 | 12,158 | 131,623 | |
| 2012 | 9,065 | 6,007 | 16,193 | 9,363 | 4,853 | 12,076 | 13,106 | 9,939 | 13,331 | 12,514 | 12,979 | 15,845 | 135,271 | 2.77% |
| 2013 | 5,732 | 11,391 | 52,267 | 25,814 | 17,050 | 13,261 | 13,925 | 16,804 | 23,066 | 33,539 | 9,164 | 14,918 | 236,930 | 75.15% |
| 2014 | 8,230 | 10,669 | 12,375 | 9,542 | 14,394 | 30,006 | 14,080 | 18,651 | 16,488 | 31,612 | 10,359 | 15,483 | 191,890 | -19.01% |
| 2015 | 26,013 | 13,483 | 15,570 | 33,672 | 26,860 | 25,918 | 21,622 | 19,856 | 14,483 | 37,150 | 17,427 | 16,857 | 268,909 | 40.14% |
| 2016 | 23,467 | 20,309 | 18,417 | 22,395 | 15,179 | 20,476 | 49,277 | 18,878 | 36,154 | 0 | 0 | 0 | 224,552 | -16.50% |

| Combined Total Sales & Use Tax | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
|--------------------------------|---------|----------|---------|---------|---------|---------|---------|---------|-----------|---------|----------|----------|-----------|---------|
| 2011 | 335,466 | 313,428 | 357,611 | 301,572 | 343,263 | 447,569 | 533,890 | 519,152 | 491,628 | 362,837 | 324,658 | 471,432 | 4,802,507 | |
| 2012 | 314,917 | 308,518 | 354,860 | 305,136 | 353,435 | 465,629 | 527,855 | 512,950 | 478,702 | 380,005 | 339,358 | 496,760 | 4,838,125 | 0.74% |
| 2013 | 363,964 | 329,379 | 402,816 | 332,858 | 384,398 | 493,636 | 578,094 | 551,029 | 523,596 | 427,814 | 350,957 | 534,588 | 5,273,128 | 8.99% |
| 2014 | 354,418 | 341,550 | 386,006 | 336,773 | 403,905 | 540,187 | 620,244 | 579,981 | 550,073 | 449,185 | 377,330 | 572,948 | 5,512,599 | 4.54% |
| 2015 | 397,840 | 361,309 | 420,506 | 380,999 | 427,120 | 570,779 | 665,962 | 622,596 | 577,688 | 489,662 | 400,476 | 611,423 | 5,920,551 | 7.40% |
| 2016 | 423,862 | 411,795 | 457,406 | 411,657 | 474,628 | 625,854 | 751,168 | 684,424 | 667,232 | 0 | 0 | 0 | 4,789,779 | -19.10% |

YTD Sales Taxes by Business Sector



Businesses Not Reporting

- El Paraiso
- Colo Fitness
- D'Nuevo
- Gunn Fly Shop
- Local Market
- Squeezy Kleen

Prepared by:

Dorene Elam, City of Gunnison, Accounting Clerk

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

By Selected Business Sectors

| Apparel/Clothing Stores | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
|-----------------------------|---------|----------|---------|---------|---------|---------|---------|---------|-----------|---------|----------|----------|-----------|---------|
| 2011 | 2,470 | 2,606 | 4,311 | 3,619 | 4,715 | 7,002 | 10,245 | 7,463 | 7,183 | 4,689 | 3,568 | 6,420 | 64,292 | |
| 2012 | 3,028 | 2,935 | 4,182 | 3,362 | 4,662 | 6,410 | 10,159 | 8,233 | 8,389 | 5,713 | 4,432 | 8,412 | 69,918 | 8.75% |
| 2013 | 2,553 | 7,636 | 6,136 | 2,606 | 4,334 | 6,836 | 8,582 | 7,429 | 7,710 | 5,196 | 3,502 | 6,609 | 69,129 | -1.13% |
| 2014 | 2,619 | 2,848 | 4,090 | 3,174 | 4,559 | 6,119 | 9,830 | 8,401 | 7,794 | 5,678 | 3,857 | 7,303 | 66,271 | -4.14% |
| 2015 | 3,527 | 2,539 | 3,730 | 3,684 | 4,515 | 6,553 | 9,659 | 8,447 | 7,939 | 6,381 | 3,777 | 7,513 | 68,265 | 3.01% |
| 2016 | 2,565 | 2,966 | 5,245 | 3,905 | 4,335 | 8,057 | 9,452 | 8,294 | 7,237 | 0 | 0 | 0 | 52,057 | -23.74% |
| Bldg Mat'l & Trades | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 5,966 | 6,830 | 9,613 | 9,694 | 12,792 | 19,250 | 15,513 | 16,429 | 18,709 | 17,763 | 11,056 | 14,350 | 157,967 | |
| 2012 | 7,660 | 8,226 | 7,383 | 11,539 | 12,958 | 17,588 | 14,863 | 16,350 | 19,362 | 15,415 | 10,271 | 11,951 | 153,566 | -2.79% |
| 2013 | 10,719 | 7,006 | 9,460 | 17,583 | 15,783 | 26,078 | 19,769 | 24,010 | 21,623 | 15,668 | 12,583 | 15,832 | 196,112 | 27.71% |
| 2014 | 10,878 | 10,984 | 11,483 | 13,475 | 16,195 | 25,202 | 18,976 | 18,348 | 26,569 | 19,119 | 18,822 | 17,674 | 207,725 | 5.92% |
| 2015 | 10,042 | 9,613 | 15,788 | 14,777 | 17,904 | 25,186 | 23,883 | 20,559 | 25,047 | 23,620 | 18,260 | 18,987 | 223,665 | 7.67% |
| 2016 | 12,991 | 12,725 | 14,347 | 18,105 | 21,170 | 30,065 | 22,862 | 25,273 | 31,425 | 0 | 0 | 0 | 188,963 | -15.52% |
| Gas/Convenience Stores | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 14,494 | 14,278 | 19,035 | 10,266 | 10,042 | 14,784 | 20,989 | 18,600 | 16,959 | 11,776 | 10,773 | 19,727 | 181,724 | |
| 2012 | 11,850 | 14,315 | 15,289 | 11,008 | 11,851 | 15,287 | 22,378 | 22,207 | 15,029 | 13,386 | 12,177 | 15,273 | 180,051 | -0.92% |
| 2013 | 7,380 | 11,752 | 14,667 | 10,242 | 11,875 | 15,257 | 24,522 | 23,472 | 14,148 | 13,724 | 11,185 | 18,045 | 176,269 | -2.10% |
| 2014 | 13,135 | 14,703 | 15,897 | 9,835 | 11,891 | 17,637 | 27,704 | 24,721 | 18,568 | 14,850 | 12,102 | 15,882 | 196,925 | 11.72% |
| 2015 | 15,059 | 13,881 | 17,168 | 11,426 | 12,670 | 18,846 | 26,541 | 24,623 | 18,829 | 15,153 | 11,913 | 15,924 | 202,033 | 2.59% |
| 2016 | 15,002 | 11,864 | 12,926 | 10,860 | 11,681 | 15,374 | 23,401 | 20,833 | 16,560 | 0 | 0 | 0 | 138,500 | -31.45% |
| Dept & Hardware Stores | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 47,122 | 42,802 | 47,197 | 46,369 | 62,134 | 86,612 | 89,288 | 82,180 | 71,302 | 60,876 | 58,296 | 66,473 | 760,652 | |
| 2012 | 44,409 | 41,138 | 48,755 | 49,504 | 68,716 | 87,603 | 89,634 | 81,725 | 68,004 | 61,879 | 57,663 | 69,303 | 768,335 | 1.01% |
| 2013 | 48,761 | 42,119 | 49,155 | 48,835 | 71,163 | 93,801 | 96,841 | 86,029 | 79,798 | 72,099 | 66,848 | 79,526 | 834,974 | 8.67% |
| 2014 | 49,933 | 48,080 | 53,665 | 50,837 | 75,731 | 101,876 | 105,280 | 97,584 | 80,215 | 72,059 | 69,463 | 77,135 | 881,860 | 5.62% |
| 2015 | 53,289 | 48,543 | 57,615 | 56,624 | 75,584 | 105,505 | 104,292 | 96,412 | 83,361 | 76,234 | 68,328 | 77,928 | 903,717 | 2.48% |
| 2016 | 53,962 | 50,891 | 57,409 | 57,941 | 87,803 | 110,201 | 106,747 | 100,267 | 87,134 | 0 | 0 | 0 | 712,354 | -21.18% |
| Furniture/Appliance Stores | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 1,199 | 844 | 1,455 | 2,079 | 1,751 | 1,927 | 2,886 | 3,143 | 2,390 | 1,716 | 1,352 | 1,194 | 21,937 | |
| 2012 | 1,561 | 977 | 1,581 | 1,710 | 2,248 | 2,132 | 2,678 | 2,600 | 2,579 | 1,974 | 1,085 | 1,739 | 22,863 | 4.22% |
| 2013 | 1,055 | 1,687 | 1,484 | 1,339 | 1,520 | 3,384 | 3,978 | 2,240 | 1,905 | 1,549 | 2,876 | 3,019 | 26,036 | 13.88% |
| 2014 | 3,259 | 2,269 | 1,835 | 908 | 1,611 | 2,144 | 2,396 | 2,850 | 2,031 | 1,942 | 1,590 | 1,326 | 24,162 | -7.20% |
| 2015 | 1,228 | 1,243 | 1,051 | 1,524 | 1,641 | 2,794 | 2,050 | 3,131 | 2,035 | 1,510 | 1,362 | 1,286 | 20,855 | -13.69% |
| 2016 | 1,418 | 1,293 | 1,089 | 898 | 931 | 1,873 | 1,995 | 2,283 | 2,110 | 0 | 0 | 0 | 13,889 | -33.40% |
| Utilities-Elec/Gas/Phone/TV | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 32,996 | 32,996 | 34,325 | 28,314 | 24,897 | 26,127 | 21,913 | 21,721 | 25,737 | 29,063 | 27,968 | 37,239 | 343,297 | |
| 2012 | 29,825 | 31,898 | 34,859 | 25,063 | 24,315 | 25,702 | 22,692 | 20,469 | 23,493 | 21,152 | 25,735 | 36,379 | 321,582 | -6.33% |
| 2013 | 40,998 | 34,992 | 34,631 | 26,538 | 25,208 | 23,771 | 21,861 | 23,740 | 28,041 | 25,028 | 29,484 | 38,741 | 353,034 | 9.78% |
| 2014 | 37,447 | 35,031 | 36,134 | 30,992 | 27,072 | 28,106 | 29,895 | 21,740 | 28,495 | 24,242 | 28,275 | 38,520 | 365,948 | 3.66% |
| 2015 | 37,622 | 34,838 | 35,226 | 28,019 | 25,845 | 26,912 | 24,546 | 23,653 | 26,882 | 23,793 | 25,196 | 36,633 | 349,164 | -4.59% |
| 2016 | 33,461 | 32,169 | 37,089 | 29,710 | 26,020 | 28,432 | 24,956 | 25,045 | 28,608 | 0 | 0 | 0 | 265,489 | -23.96% |
| Grocery Stores | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 97,503 | 98,837 | 97,736 | 87,214 | 89,258 | 110,109 | 142,458 | 142,196 | 145,517 | 105,463 | 95,763 | 180,129 | 1,392,183 | |
| 2012 | 94,460 | 99,089 | 96,680 | 88,811 | 93,891 | 112,215 | 145,003 | 142,987 | 142,561 | 108,373 | 99,762 | 183,877 | 1,407,709 | 1.12% |
| 2013 | 120,015 | 102,885 | 103,570 | 89,574 | 99,728 | 118,155 | 157,202 | 143,338 | 144,335 | 111,799 | 102,164 | 194,152 | 1,486,918 | 5.63% |
| 2014 | 103,098 | 108,151 | 108,288 | 95,322 | 105,225 | 131,733 | 161,006 | 156,888 | 156,959 | 118,865 | 107,987 | 218,486 | 1,572,008 | 5.72% |
| 2015 | 113,494 | 117,487 | 115,511 | 104,073 | 111,337 | 134,370 | 175,265 | 166,525 | 166,712 | 130,095 | 116,269 | 222,863 | 1,674,000 | 6.49% |
| 2016 | 121,857 | 125,893 | 127,738 | 108,380 | 118,569 | 145,375 | 184,192 | 178,678 | 177,226 | 0 | 0 | 0 | 1,287,908 | -23.06% |
| Hotel/Motel/Lodging | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 8,579 | 8,160 | 11,486 | 8,727 | 14,740 | 21,797 | 36,992 | 31,351 | 25,564 | 14,484 | 8,134 | 6,932 | 196,947 | |
| 2012 | 5,959 | 8,478 | 9,143 | 7,041 | 15,282 | 23,277 | 30,398 | 28,360 | 25,377 | 15,079 | 8,423 | 7,326 | 184,145 | -6.50% |
| 2013 | 6,984 | 11,271 | 9,525 | 7,656 | 16,611 | 25,165 | 34,835 | 31,547 | 25,233 | 15,829 | 8,309 | 7,717 | 200,683 | 8.98% |
| 2014 | 7,186 | 8,823 | 11,754 | 7,746 | 14,377 | 23,935 | 34,516 | 30,761 | 29,762 | 17,357 | 8,480 | 11,820 | 206,517 | 2.91% |
| 2015 | 8,653 | 10,217 | 13,921 | 9,475 | 16,082 | 30,179 | 42,734 | 36,823 | 32,989 | 19,544 | 8,820 | 11,162 | 240,599 | 16.50% |
| 2016 | 8,799 | 12,912 | 14,949 | 9,670 | 19,669 | 33,199 | 47,073 | 37,890 | 37,373 | 0 | 0 | 0 | 221,534 | -7.92% |

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

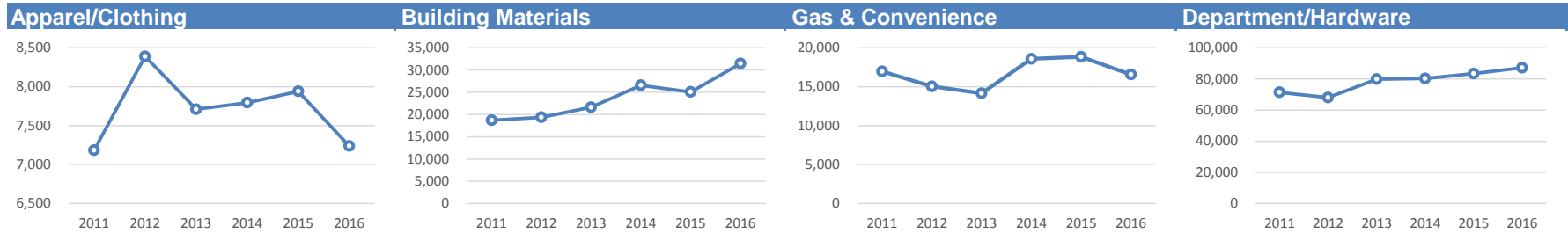
By Selected Business Sectors

| Vehicle Sales/Parts/Service | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
|------------------------------|---------|----------|--------|---------|---------|--------|---------|---------|-----------|---------|----------|----------|---------|----------|
| 2011 | 29,469 | 24,566 | 31,404 | 20,618 | 19,335 | 25,991 | 33,871 | 35,669 | 29,969 | 22,327 | 21,268 | 20,021 | 314,508 | |
| 2012 | 26,944 | 24,086 | 32,972 | 20,381 | 21,455 | 26,832 | 33,909 | 38,179 | 26,941 | 25,419 | 23,435 | 29,086 | 329,639 | 4.81% |
| 2013 | 34,056 | 27,320 | 27,090 | 23,187 | 22,268 | 25,753 | 34,570 | 39,886 | 29,999 | 24,993 | 22,346 | 31,162 | 342,630 | 3.94% |
| 2014 | 32,549 | 24,239 | 24,476 | 29,308 | 28,035 | 29,514 | 37,791 | 35,994 | 30,672 | 27,177 | 25,288 | 32,172 | 357,216 | 4.26% |
| 2015 | 33,121 | 27,066 | 31,653 | 26,231 | 25,163 | 29,661 | 45,944 | 44,778 | 33,292 | 30,310 | 28,442 | 32,334 | 387,995 | 8.62% |
| 2016 | 39,656 | 28,608 | 33,231 | 28,437 | 27,665 | 37,943 | 46,397 | 51,469 | 38,275 | 0 | 0 | 0 | 331,681 | -14.51% |
| Restaurant/Bar/Liquor Stores | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 47,918 | 49,708 | 57,599 | 52,339 | 59,838 | 71,268 | 97,847 | 86,045 | 75,765 | 61,003 | 46,822 | 53,366 | 759,519 | |
| 2012 | 47,548 | 47,866 | 54,814 | 51,854 | 61,207 | 75,286 | 93,291 | 87,493 | 77,333 | 65,213 | 53,668 | 55,062 | 770,634 | 1.46% |
| 2013 | 49,283 | 49,657 | 57,681 | 53,533 | 64,850 | 79,586 | 104,452 | 92,443 | 81,014 | 71,189 | 53,767 | 58,606 | 816,061 | 5.89% |
| 2014 | 52,449 | 52,645 | 62,255 | 55,651 | 71,373 | 86,037 | 114,518 | 99,758 | 84,426 | 77,255 | 59,722 | 64,973 | 881,063 | 7.97% |
| 2015 | 58,378 | 57,995 | 68,435 | 60,498 | 73,485 | 96,608 | 120,782 | 105,045 | 95,226 | 82,003 | 59,443 | 68,974 | 946,873 | 7.47% |
| 2016 | 61,190 | 68,568 | 72,798 | 69,019 | 80,065 | 97,980 | 131,532 | 109,335 | 100,902 | 0 | 0 | 0 | 791,390 | -16.42% |
| Specialty Shop/Stores | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 30,872 | 18,512 | 22,881 | 20,287 | 25,493 | 34,560 | 41,893 | 52,705 | 38,931 | 28,717 | 24,121 | 34,886 | 373,859 | |
| 2012 | 28,114 | 18,436 | 21,879 | 21,587 | 26,386 | 37,036 | 38,334 | 46,070 | 40,260 | 28,107 | 23,145 | 37,449 | 366,803 | -1.89% |
| 2013 | 31,695 | 17,311 | 22,536 | 20,693 | 27,693 | 40,357 | 46,788 | 52,085 | 43,524 | 28,059 | 24,507 | 40,575 | 395,823 | 7.91% |
| 2014 | 28,311 | 16,188 | 22,153 | 22,046 | 27,112 | 37,661 | 51,006 | 51,081 | 40,963 | 30,367 | 23,857 | 40,488 | 391,233 | -1.16% |
| 2015 | 30,456 | 17,343 | 25,591 | 23,089 | 26,383 | 39,873 | 50,390 | 55,574 | 43,902 | 33,033 | 32,147 | 47,884 | 425,665 | 8.80% |
| 2016 | 27,732 | 18,978 | 25,157 | 19,449 | 27,258 | 42,270 | 50,708 | 56,148 | 46,608 | 0 | 0 | 0 | 314,307 | -26.16% |
| Marijuana | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% |
| 2013 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% |
| 2014 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% |
| 2015 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,782 | 10,782 | 0.00% |
| 2016 | 5,792 | 6,650 | 8,176 | 8,414 | 9,034 | 11,518 | 16,193 | 16,464 | 14,521 | 0 | 0 | 0 | 96,761 | 797.47% |
| Miscellaneous Retail | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 4,586 | 4,315 | 9,586 | 5,231 | 4,521 | 11,905 | 9,655 | 7,673 | 16,635 | 4,875 | 6,484 | 18,535 | 104,000 | |
| 2012 | 4,493 | 5,067 | 11,129 | 3,912 | 5,612 | 24,185 | 11,410 | 8,338 | 16,042 | 5,782 | 6,581 | 25,059 | 127,609 | 22.70% |
| 2013 | 4,733 | 4,351 | 14,613 | 5,257 | 6,315 | 22,231 | 10,769 | 8,007 | 23,200 | 9,143 | 4,223 | 25,686 | 138,529 | 8.56% |
| 2014 | 5,322 | 6,918 | 21,601 | 7,939 | 6,328 | 20,216 | 13,246 | 13,203 | 27,130 | 8,663 | 7,529 | 31,686 | 169,781 | 22.56% |
| 2015 | 6,958 | 7,061 | 19,249 | 7,908 | 9,652 | 28,375 | 18,253 | 17,169 | 26,992 | 10,836 | 9,090 | 36,488 | 198,029 | 16.64% |
| 2016 | 8,932 | 9,952 | 18,755 | 14,080 | 14,114 | 29,016 | 16,633 | 13,483 | 25,426 | 0 | 0 | 0 | 150,392 | -24.06% |
| Use Tax - Vehicles | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 12,290 | 8,973 | 7,910 | 6,707 | 12,760 | 13,026 | 9,874 | 14,959 | 13,494 | 7,495 | 10,256 | 12,143 | 129,887 | |
| 2012 | 9,050 | 5,119 | 14,321 | 9,524 | 6,683 | 12,119 | 10,477 | 9,739 | 13,331 | 8,267 | 11,909 | 15,514 | 126,053 | -2.95% |
| 2013 | 5,726 | 10,391 | 9,377 | 16,118 | 12,716 | 13,241 | 11,745 | 17,493 | 14,548 | 12,061 | 9,164 | 17,102 | 149,681 | 18.74% |
| 2014 | 8,230 | 10,669 | 12,155 | 12,750 | 14,178 | 18,721 | 12,040 | 11,980 | 14,840 | 15,255 | 11,912 | 16,526 | 159,257 | 6.40% |
| 2015 | 25,971 | 8,860 | 12,839 | 13,999 | 14,000 | 16,758 | 21,094 | 22,366 | 10,992 | 20,581 | 10,855 | 17,435 | 195,750 | 22.91% |
| 2016 | 23,467 | 16,960 | 13,903 | 17,117 | 14,098 | 20,041 | 24,718 | 10,296 | 20,367 | 0 | 0 | 0 | 160,967 | -17.77% |
| Use Tax - Bldg Materials | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 0 | 0 | 3,073 | 108 | 986 | 3,212 | 466 | (983) | 3,471 | (7,410) | (1,202) | 15 | 1,736 | |
| 2012 | 15 | 888 | 1,872 | (161) | (1,830) | (42) | 2,629 | 200 | 0 | 4,247 | 1,070 | 330 | 9,218 | 431.07% |
| 2013 | 6 | 1,000 | 42,891 | 9,696 | 4,334 | 20 | 2,180 | (689) | 8,518 | 21,478 | 0 | (2,185) | 87,248 | 846.50% |
| 2014 | 0 | 0 | 220 | (3,208) | 216 | 11,285 | 2,040 | 6,671 | 1,649 | 16,358 | (1,553) | (1,044) | 32,633 | -62.60% |
| 2015 | 42 | 4,623 | 2,731 | 19,673 | 12,860 | 9,160 | 528 | (2,511) | 3,491 | 16,569 | 6,572 | (578) | 73,160 | 124.19% |
| 2016 | 0 | 3,349 | 4,514 | 5,278 | 1,081 | 435 | 24,559 | 8,582 | 15,787 | 0 | 0 | 0 | 63,585 | -13.09% |
| Special Marijuana Sales Tax | January | February | March | April | May | June | July | August | September | October | November | December | Total | % Chg |
| 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% |
| 2013 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% |
| 2014 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% |
| 2015 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5,810 | 5,810 | 0.00% |
| 2016 | 7,037 | 8,018 | 10,080 | 10,394 | 11,135 | 14,075 | 19,751 | 20,083 | 17,672 | 0 | 0 | 0 | 118,245 | 1935.14% |

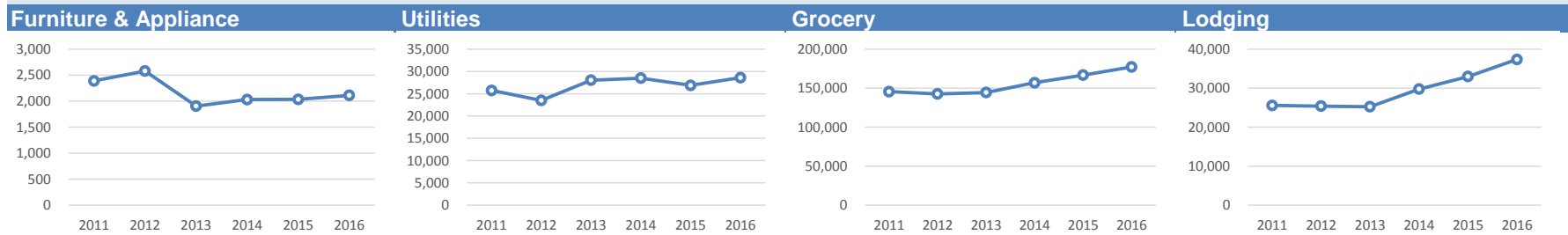
Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

CITY OF GUNNISON
Sales & Use Tax Comparisons

September



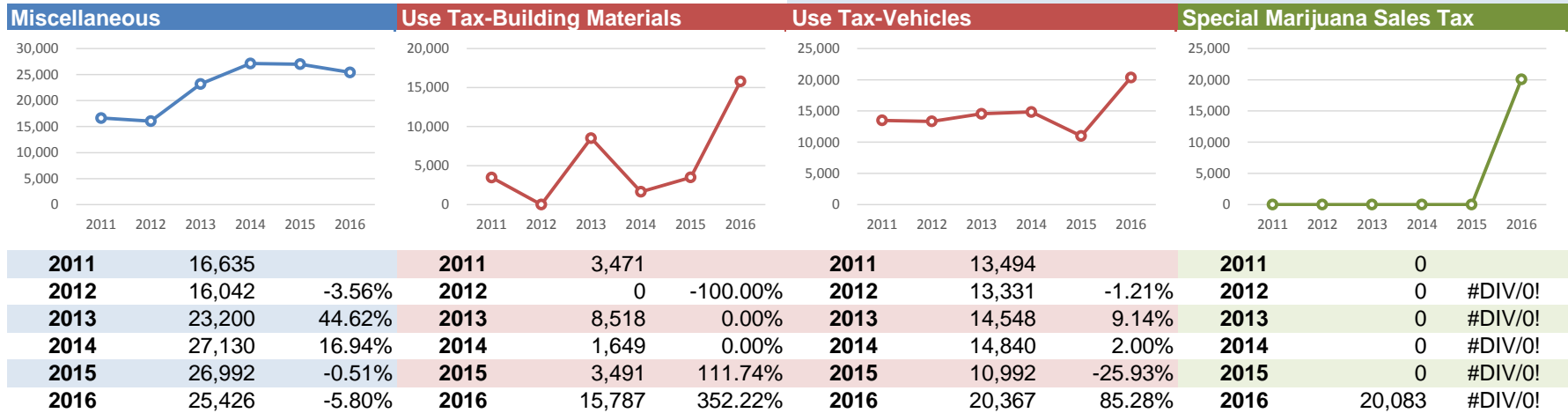
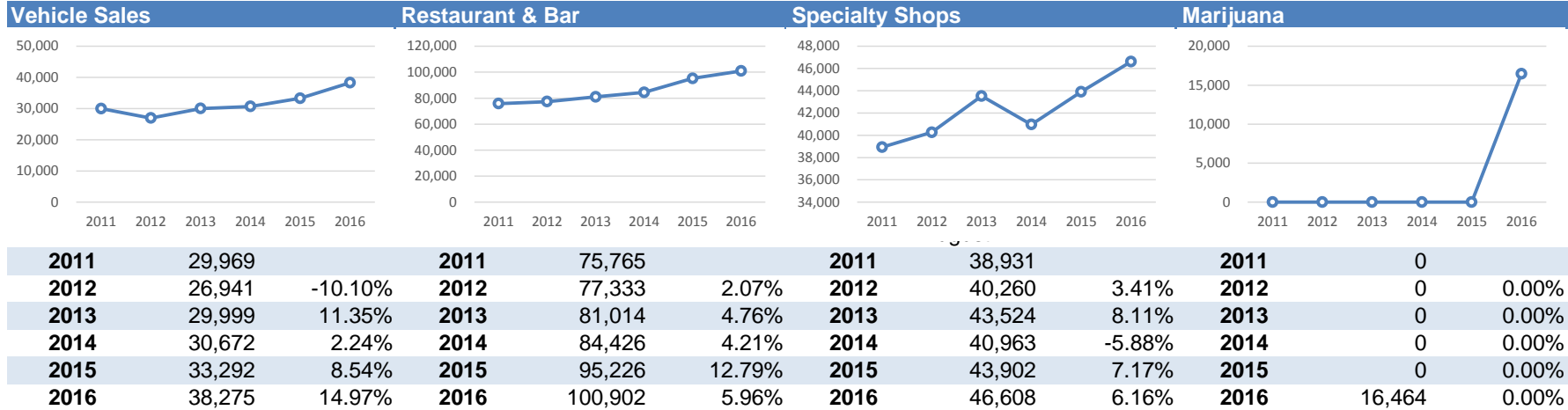
| | | | | | | | | | | | |
|-------------|-------|--------|-------------|--------|--------|-------------|--------|---------|-------------|--------|--------|
| 2011 | 7,183 | | 2011 | 18,709 | | 2011 | 16,959 | | 2011 | 71,302 | |
| 2012 | 8,389 | 16.78% | 2012 | 19,362 | 3.49% | 2012 | 15,029 | -11.38% | 2012 | 68,004 | -4.63% |
| 2013 | 7,710 | -8.09% | 2013 | 21,623 | 11.67% | 2013 | 14,148 | -5.87% | 2013 | 79,798 | 17.34% |
| 2014 | 7,794 | 1.09% | 2014 | 26,569 | 22.88% | 2014 | 18,568 | 31.24% | 2014 | 80,215 | 0.52% |
| 2015 | 7,939 | 1.86% | 2015 | 25,047 | -5.73% | 2015 | 18,829 | 1.40% | 2015 | 83,361 | 3.92% |
| 2016 | 7,237 | -8.84% | 2016 | 31,425 | 25.47% | 2016 | 16,560 | -12.05% | 2016 | 87,134 | 4.53% |



| | | | | | | | | | | | |
|-------------|-------|---------|-------------|--------|--------|-------------|---------|--------|-------------|--------|--------|
| 2011 | 2,390 | | 2011 | 25,737 | | 2011 | 145,517 | | 2011 | 25,564 | |
| 2012 | 2,579 | 7.90% | 2012 | 23,493 | -8.72% | 2012 | 142,561 | -2.03% | 2012 | 25,377 | -0.73% |
| 2013 | 1,905 | -26.13% | 2013 | 28,041 | 19.36% | 2013 | 144,335 | 1.24% | 2013 | 25,233 | -0.57% |
| 2014 | 2,031 | 6.61% | 2014 | 28,495 | 1.62% | 2014 | 156,959 | 8.75% | 2014 | 29,762 | 17.95% |
| 2015 | 2,035 | 0.18% | 2015 | 26,882 | -5.66% | 2015 | 166,712 | 6.21% | 2015 | 32,989 | 10.84% |
| 2016 | 2,110 | 3.72% | 2016 | 28,608 | 6.42% | 2016 | 177,226 | 6.31% | 2016 | 37,373 | 13.29% |

CITY OF GUNNISON
Sales & Use Tax Comparisons

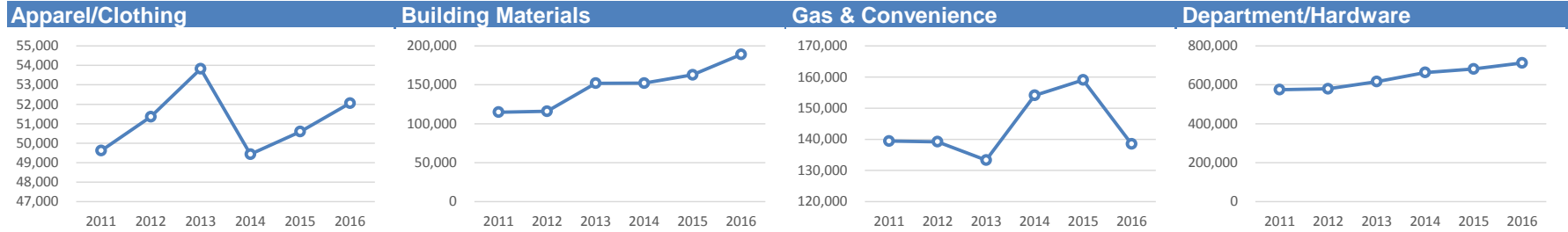
September



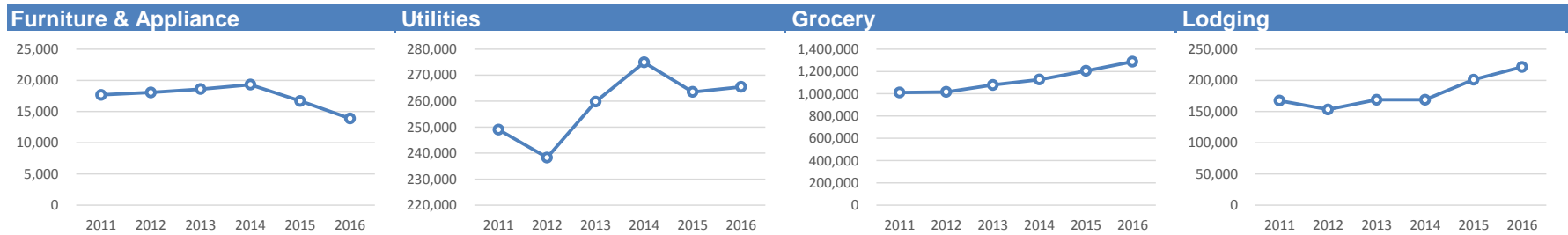
Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

CITY OF GUNNISON
Sales & Use Tax Comparisons

Year to Date January-September



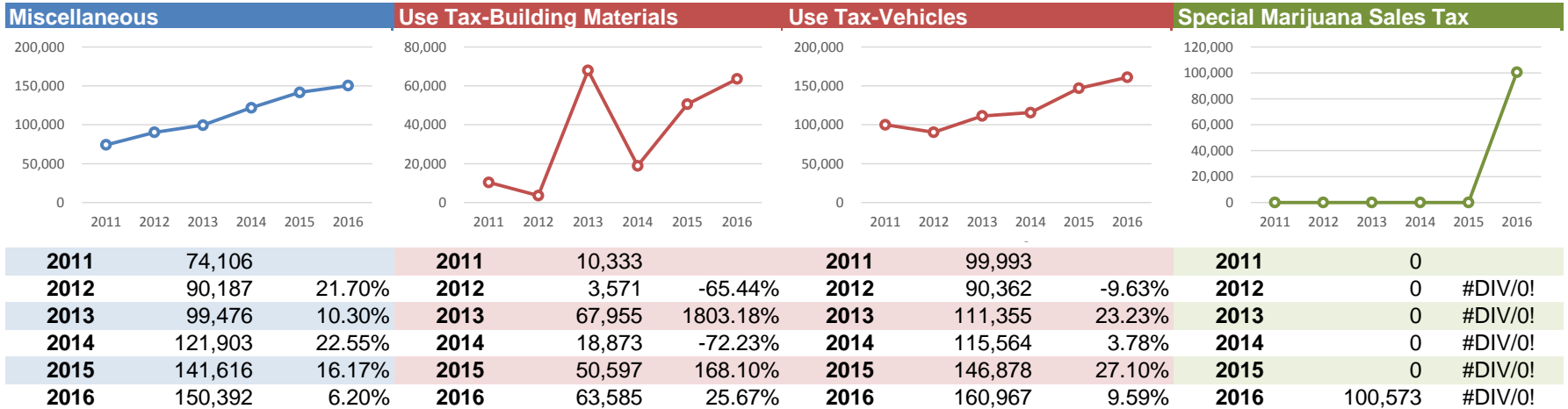
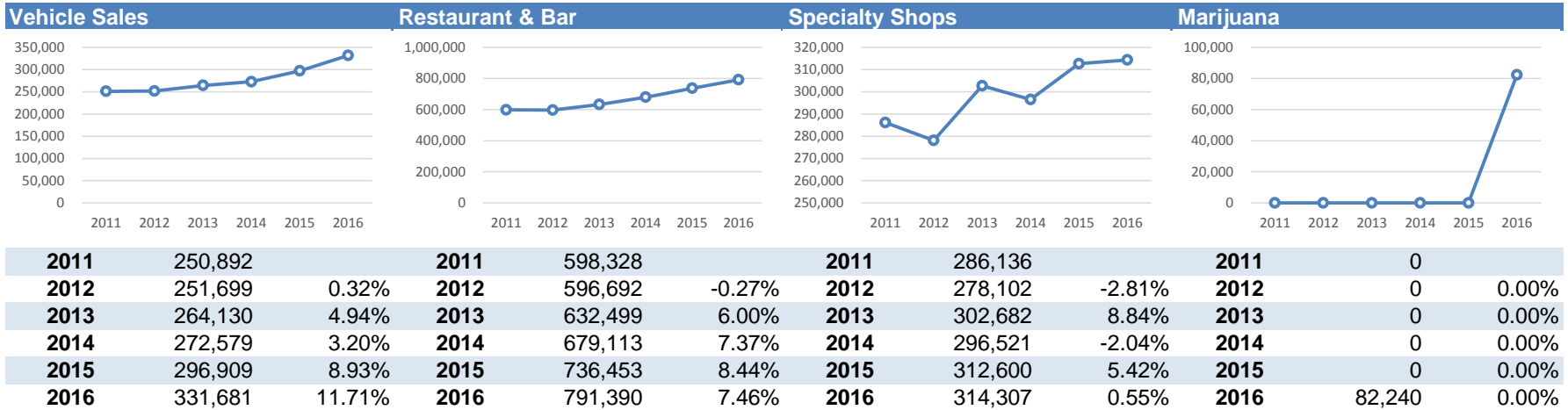
| | | | | | | | | | | | |
|-------------|--------|--------|-------------|---------|--------|-------------|---------|---------|-------------|---------|-------|
| 2011 | 49,614 | | 2011 | 114,797 | | 2011 | 139,447 | | 2011 | 575,007 | |
| 2012 | 51,361 | 3.52% | 2012 | 115,929 | 0.99% | 2012 | 139,215 | -0.17% | 2012 | 579,490 | 0.78% |
| 2013 | 53,823 | 4.79% | 2013 | 152,029 | 31.14% | 2013 | 133,315 | -4.24% | 2013 | 616,502 | 6.39% |
| 2014 | 49,434 | -8.16% | 2014 | 152,111 | 0.05% | 2014 | 154,092 | 15.58% | 2014 | 663,203 | 7.58% |
| 2015 | 50,593 | 2.35% | 2015 | 162,798 | 7.03% | 2015 | 159,043 | 3.21% | 2015 | 681,227 | 2.72% |
| 2016 | 52,057 | 2.89% | 2016 | 188,963 | 16.07% | 2016 | 138,500 | -12.92% | 2016 | 712,354 | 4.57% |



| | | | | | | | | | | | |
|-------------|--------|---------|-------------|---------|--------|-------------|-----------|-------|-------------|---------|--------|
| 2011 | 17,674 | | 2011 | 249,026 | | 2011 | 1,010,829 | | 2011 | 167,398 | |
| 2012 | 18,065 | 2.21% | 2012 | 238,316 | -4.30% | 2012 | 1,015,697 | 0.48% | 2012 | 153,316 | -8.41% |
| 2013 | 18,592 | 2.92% | 2013 | 259,781 | 9.01% | 2013 | 1,078,802 | 6.21% | 2013 | 168,828 | 10.12% |
| 2014 | 19,303 | 3.83% | 2014 | 274,911 | 5.82% | 2014 | 1,126,670 | 4.44% | 2014 | 168,860 | 0.02% |
| 2015 | 16,696 | -13.50% | 2015 | 263,543 | -4.14% | 2015 | 1,204,774 | 6.93% | 2015 | 201,073 | 19.08% |
| 2016 | 13,889 | -16.81% | 2016 | 265,489 | 0.74% | 2016 | 1,287,908 | 6.90% | 2016 | 221,534 | 10.18% |

CITY OF GUNNISON
Sales & Use Tax Comparisons

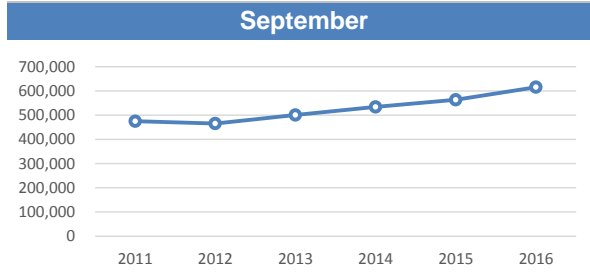
Year to Date January-September



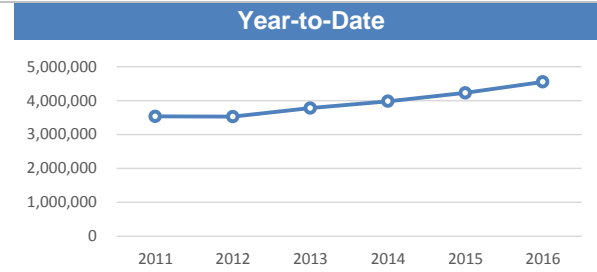
Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

CITY OF GUNNISON
Sales & Use Tax Comparisons

Sales Tax

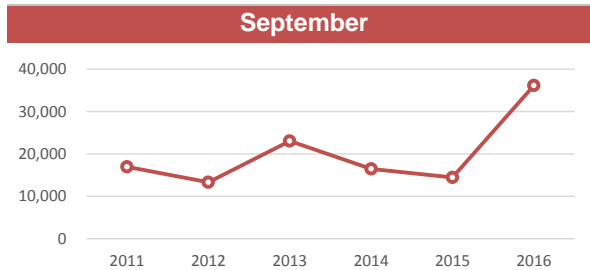


| September | Increase | |
|-----------|----------|----------------|
| | \$\$ | % |
| 2011 | 474,663 | |
| 2012 | 465,371 | (9,292) -1.96% |
| 2013 | 500,530 | 35,158 7.55% |
| 2014 | 533,585 | 33,055 6.60% |
| 2015 | 563,205 | 29,620 5.55% |
| 2016 | 615,349 | 52,144 9.26% |

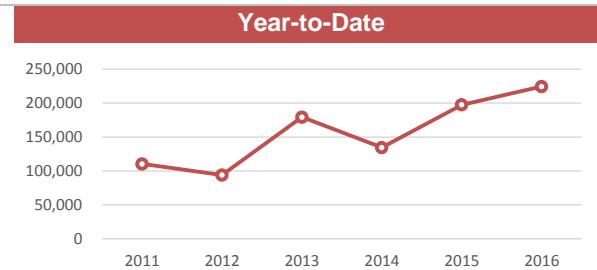


| Year-to-Date | Increase | |
|--------------|-----------|----------------|
| | \$\$ | % |
| 2011 | 3,533,253 | |
| 2012 | 3,528,069 | (5,185) -0.15% |
| 2013 | 3,780,460 | 252,391 7.15% |
| 2014 | 3,978,700 | 198,241 5.24% |
| 2015 | 4,227,325 | 248,624 6.25% |
| 2016 | 4,550,706 | 323,381 7.65% |

Use Tax



| September | Increase | |
|-----------|----------|-----------------|
| | \$\$ | % |
| 2011 | 16,965 | |
| 2012 | 13,331 | (3,635) -21.42% |
| 2013 | 23,066 | 9,736 73.03% |
| 2014 | 16,488 | (6,578) -28.52% |
| 2015 | 14,483 | (2,005) -12.16% |
| 2016 | 36,154 | 21,671 149.62% |

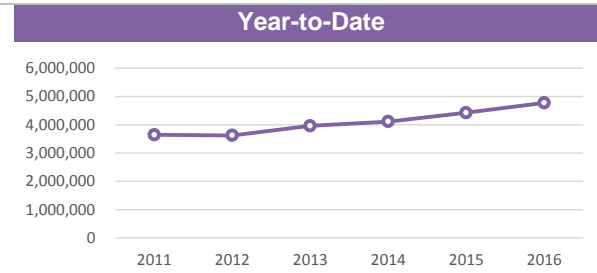
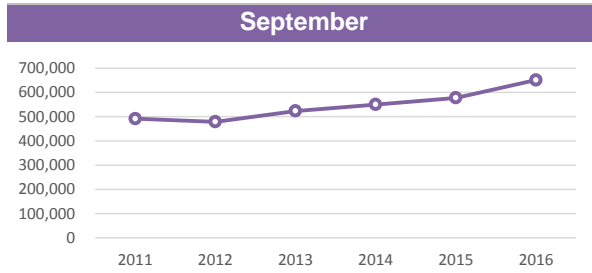


| Year-to-Date | Increase | |
|--------------|----------|------------------|
| | \$\$ | % |
| 2011 | 110,326 | |
| 2012 | 93,933 | (16,393) -14.86% |
| 2013 | 179,310 | 85,377 90.89% |
| 2014 | 134,436 | (44,874) -25.03% |
| 2015 | 197,475 | 63,039 46.89% |
| 2016 | 224,552 | 27,077 13.71% |

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

CITY OF GUNNISON
Sales & Use Tax Comparisons

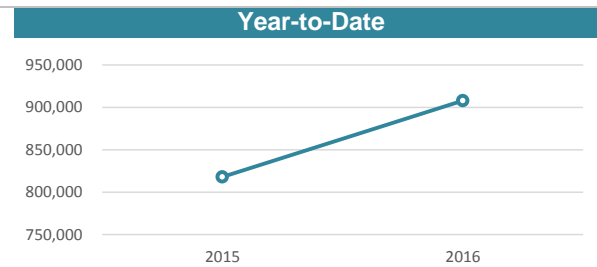
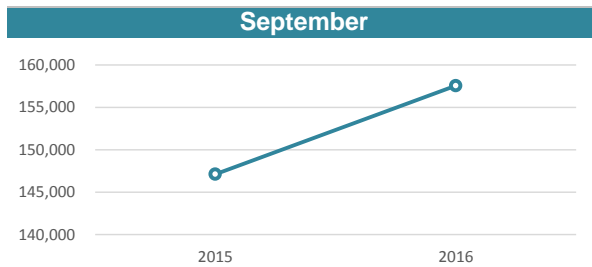
Combined Sales & Use Tax



| September | Increase | |
|-----------|----------|-----------------|
| | \$\$ | % |
| 2011 | 491,628 | |
| 2012 | 478,702 | (12,926) -2.63% |
| 2013 | 523,596 | 44,894 9.38% |
| 2014 | 550,073 | 26,477 5.06% |
| 2015 | 577,688 | 27,615 5.02% |
| 2016 | 651,503 | 73,814 12.78% |

| Year-to-Date | Increase | |
|--------------|-----------|-----------------|
| | \$\$ | % |
| 2011 | 3,643,579 | |
| 2012 | 3,622,002 | (21,578) -0.59% |
| 2013 | 3,959,769 | 337,768 9.33% |
| 2014 | 4,113,137 | 153,367 3.87% |
| 2015 | 4,424,800 | 311,663 7.58% |
| 2016 | 4,775,258 | 350,458 7.92% |

Central Business District Sales Tax



| September | Increase | |
|-----------|----------|--------------|
| | \$\$ | % |
| 2015 | 147,117 | |
| 2016 | 157,564 | 10,447 7.10% |

| Year-to-Date | Increase | |
|--------------|----------|---------------|
| | \$\$ | % |
| 2015 | 817,947 | |
| 2016 | 907,979 | 90,032 11.01% |

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.