

CITY OF GUNNISON
 REQUEST FOR PROPOSALS FOR CITY MANAGER RECRUITMENT SERVICES
 FEBRUARY 4, 2016

| | REQUIRED ELEMENTS | | | | | | | | | | EVALUATION CRITERIA | | | | | | | | |
|--------------------------------|---------------------------------|---------------------------------|----------------------|---------------------------------|-------------------|--------------------------------|----------------------------|------------------------------------|--------------------------|------------------------------------|---------------------|------------------|------------------------------|----------------------------|---------------------------|--------------------------|--------------------------|---------------|---|
| | 1. Assist with Position Profile | 2. Suggested Advertisement Plan | 3. Nationwide Search | 4. Review and Screening Methods | 5. Candidate List | 6. Reference/Background Checks | 7. Interviews/Facilitation | 8. Public Forum to Meet Candidates | 9. Negotiation/Follow-up | 10. Warranty/Guarantee | 1. Name/Home Office | 2. Brief History | 3. Qualifications/Experience | 3. a. Municipal Experience | 4. Key Personnel Assigned | 5. Recruitment Work Plan | 6. Time Frame | 7. References | 8. Fee Structure |
| David Gomez & Associates Inc. | Not mentioned | X | Not mentioned | X | X | X | X | Not mentioned | X | | X | X | X | No | Not identified | X | 10 weeks | X | |
| Slavin Management Consultants | X | X | X | X | X | X | X | Not mentioned | X | 2 years, will charge out of pocket | X | X | X | Yes | X | X | 13 weeks until selection | X | \$16,005 plus not to exceed expense of \$8,002 |
| Austin Peters Group Inc. | X | X | X | X | X | X | X | X | X | 1 year | X | X | X | Yes | X | X | 14 weeks | X | \$14,500 plus direct expenses (Range to \$17,000) |
| Decca Consulting LLC. | Not mentioned | X | X | Not detailed | Not detailed | Not detailed | Not detailed | Not mentioned | Not detailed | 90 days | X | X | X | No | X | Briefly outlined | No specific timeline | X | 16% of search and markup of 20% plus expenses |
| Mercer Group Inc. | X | X | X | X | X | X | X | X | X | 2 years, will charge out of pocket | X | X | X | Yes | Not identified | X | 17 weeks | X | \$17,850 (\$21,650 max inc. expenses) |
| Waters & Co. | X | X | X | X | X | X | X | Not mentioned | X | 2 years, will charge out of pocket | X | X | X | Yes | X | X | X | X | \$24,500 all inclusive |
| The Novak Consulting Group | X | X | X | Not detailed | X | X | X | Not mentioned | X | 2 years, will charge out of pocket | X | X | X | Yes | X | X | 15 weeks | X | \$21,300 plus expenses |
| Strategic Government Resources | X | X | X | X | X | X | X | Yes, "First Year Game Plan" | X | 2 years, will charge out of pocket | X | X | X | Yes | X | X | 15 weeks | X | \$18,500 (\$25,000 max inc. expenses) |
| Bob Murray & Associates | X | No specifics | Not mentioned | Determined upon meeting | X | X | X | Not mentioned | X | 1 year | Not provided | Not provided | X | Yes | Not identified | X | 16 weeks | X | \$17,500 plus expenses |
| CPS HR Consulting | X | X | X | X | X | X | X | Not mentioned | Not mentioned | 2 years | X | X | X | Yes | X | X | 16 weeks | X | \$17,000 (\$24,500 not to exceed) |
| Prothman Company | X | X | X | X | X | X | X | X | X | 1 year | X | X | X | Yes | X | X | 12-15 weeks | X | \$21,500 plus expenses |

Reviewer Name _____ Date _____

█ = Denotes the proposal clearly indicated these elements/criteria are confidential.