



CITY OF GUNNISON

Sales & Use Tax Comparisons

Combined Summaries

Combined Total Sales Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	350,824	330,212	364,842	325,763	387,289	522,009	605,178	563,438	528,885	416,244	361,934	554,617	5,311,234	
2015	370,743	345,898	403,494	346,696	398,791	543,968	643,568	601,952	561,740	450,995	374,246	580,084	5,622,175	5.85%
2016	391,427	382,000	427,815	378,009	438,474	587,517	680,863	647,437	617,351	480,403	414,550	601,719	6,047,564	7.57%
2017	415,952	400,322	466,035	394,170	456,500	618,285	751,152	677,591	642,630	509,938	445,121	639,596	6,417,291	6.11%
2018	474,149	416,031	491,577	0	0	0	0	0	0	0	0	0	1,381,757	-78.47%

% Increase (Decrease) of 2018 over 2017: 13.99% (Jan), 3.92% (Feb), 5.48% (Mar), 7.76% (Total)

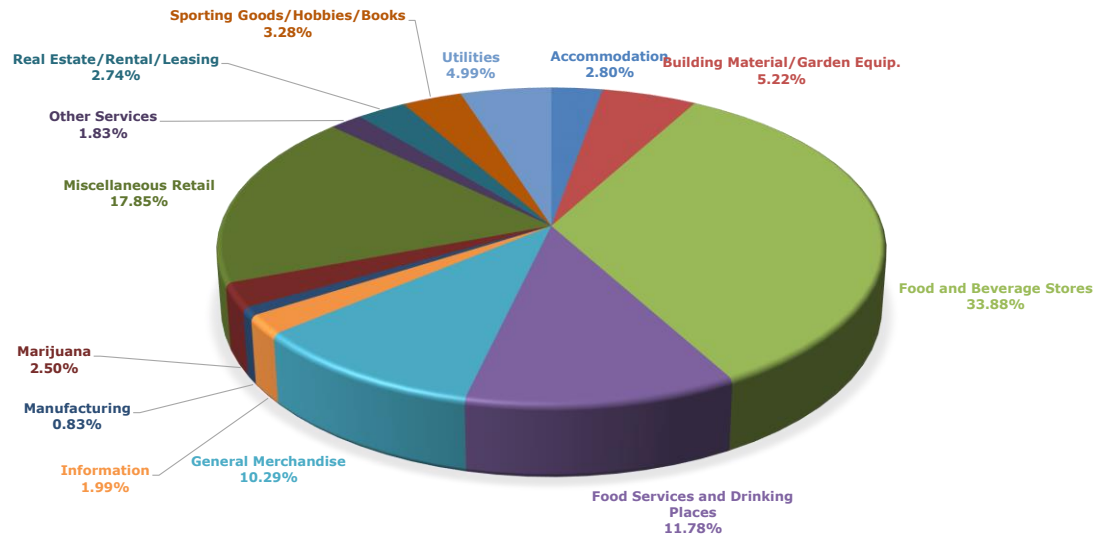
Combined Total Use Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	10,851	11,824	15,330	10,748	15,365	33,333	15,433	19,772	18,970	32,304	12,904	17,472	214,307	
2015	27,017	15,411	17,013	28,304	28,458	27,658	22,394	20,644	16,179	38,209	18,469	20,577	280,332	30.81%
2016	24,875	21,777	19,513	23,254	25,020	24,262	51,369	20,919	38,048	26,868	36,877	18,994	331,776	18.35%
2017	54,349	23,212	32,098	30,759	46,311	55,987	17,114	39,513	50,541	34,454	39,725	23,883	447,948	35.02%
2018	24,755	19,381	61,151	0	0	0	0	0	0	0	0	0	105,288	-76.50%

% Increase (Decrease) of 2018 over 2017: -54.45% (Jan), -16.50% (Feb), 90.51% (Mar), -3.99% (Total)

Combined Total Sales & Use Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	361,674	342,036	380,172	336,511	402,655	555,342	620,610	583,210	547,855	448,548	374,838	572,089	5,525,541	
2015	397,760	361,309	420,507	375,000	427,249	571,626	665,962	622,596	577,919	489,204	392,715	606,471	5,902,507	6.82%
2016	423,339	411,795	457,407	411,657	474,629	625,854	751,983	688,439	673,071	522,791	463,683	633,449	6,379,339	8.08%
2017	482,216	435,773	513,430	438,703	518,309	693,193	793,519	739,995	715,716	562,756	499,375	675,471	6,865,239	7.62%
2018	514,096	448,729	565,973	0	0	0	0	0	0	0	0	0	1,487,045	-78.34%

% Increase (Decrease) of 2018 over 2017: 6.61% (Jan), 2.97% (Feb), 10.23% (Mar), 6.83% (Total)

YTD SALES TAX REVENUE



Businesses Not Reporting

- El Paraiso
- Sign Guys & Gal
- Soma
- B & B Printers
- Powerstop
- Gunn Fly Shop

Prepared by:
Dorene Flam, City of Gunnison, Accounting Clerk

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

By Selected Business Sectors

Accommodation	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	7,035	8,247	10,851	7,426	14,378	23,856	34,902	31,277	29,289	17,357	8,480	10,520	203,616	
2015	8,653	10,217	13,766	9,475	16,091	29,741	43,137	37,170	32,325	19,544	8,817	10,875	239,811	17.78%
2016	8,767	12,844	14,763	9,597	19,642	33,178	47,389	38,476	36,632	19,970	12,141	10,456	263,855	10.03%
2017	12,669	14,750	15,583	9,700	20,792	32,250	48,641	39,785	39,970	22,929	13,092	10,585	280,747	6.40%
2018	12,269	11,881	14,609										38,758	-86.19%
Building Material/Garden Equip.	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	15,903	14,675	14,879	18,678	34,671	49,548	42,501	35,707	32,194	29,837	25,175	24,446	338,214	
2015	19,229	16,713	21,582	24,081	37,906	52,201	44,636	38,920	37,149	32,994	27,946	29,272	382,629	13.13%
2016	22,898	18,817	21,872	28,050	43,335	56,825	44,765	42,166	37,180	34,656	30,203	26,311	407,079	6.39%
2017	20,560	15,614	20,412	27,783	42,613	50,979	42,904	39,185	39,226	34,799	29,138	25,597	388,810	-4.49%
2018	23,384	20,227	28,581										72,192	-81.43%
Food and Beverage Stores	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	115,153	121,594	121,815	107,136	121,397	149,975	187,561	180,093	174,348	136,987	122,430	233,670	1,772,159	
2015	127,420	131,175	130,279	117,182	127,561	151,032	202,696	189,423	186,022	149,131	129,900	241,197	1,883,017	6.26%
2016	135,527	141,674	142,524	122,009	135,100	166,466	213,235	202,333	199,343	155,120	136,896	253,573	2,003,800	6.41%
2017	137,966	146,804	149,322	130,242	141,284	174,282	255,110	209,340	188,029	162,230	143,743	263,393	2,101,745	4.89%
2018	171,165	145,443	151,561										468,170	-77.72%
Food Services and Drinking Places	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	32,414	31,798	40,354	36,918	47,455	57,402	75,174	66,750	60,103	52,745	39,082	40,313	580,507	
2015	38,924	38,136	46,774	42,116	50,986	71,170	84,707	74,385	67,403	56,723	40,608	44,073	656,005	13.01%
2016	41,414	47,104	51,411	49,646	56,392	68,919	93,561	80,305	74,741	60,917	46,811	47,119	718,342	9.50%
2017	45,711	47,704	54,275	50,834	63,158	77,517	102,739	86,689	86,603	68,179	49,152	55,676	788,237	9.73%
2018	50,533	51,015	61,264										162,811	-79.34%
General Merchandise	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	39,234	39,467	42,104	39,443	51,186	67,845	76,937	74,174	58,710	54,173	53,035	60,289	656,596	
2015	41,993	38,999	44,750	40,857	50,557	70,539	78,059	72,851	60,632	56,100	50,634	59,552	665,524	1.36%
2016	40,056	39,999	44,575	41,971	50,441	70,197	76,530	73,414	63,292	54,734	52,556	64,390	672,154	1.00%
2017	47,164	41,596	50,013	45,536	54,771	79,478	87,139	80,348	69,327	60,358	57,936	67,391	741,058	10.25%
2018	47,758	42,198	52,229										142,185	-80.81%
Information	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	9,297	9,883	11,958	11,577	10,071	12,278	17,844	9,305	12,725	9,615	9,318	13,974	137,845	
2015	10,476	9,146	12,225	8,870	9,336	12,047	10,100	10,005	12,098	9,481	8,903	12,832	125,519	-8.94%
2016	8,686	8,592	12,112	9,362	9,027	12,107	9,248	9,318	12,743	10,278	9,080	13,242	123,795	-1.37%
2017	8,458	8,210	10,971	8,482	5,371	11,203	6,109	7,842	11,325	8,480	11,953	12,428	110,833	-10.47%
2018	8,428	8,144	10,924										27,497	-75.19%
Manufacturing	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	6,551	2,960	6,137	3,101	3,327	14,136	5,158	4,826	8,237	3,438	3,633	9,861	71,365	
2015	4,013	3,361	6,398	2,864	3,150	4,169	3,815	4,042	4,780	5,407	6,167	10,903	59,071	-17.23%
2016	4,632	5,720	6,477	2,999	3,145	5,004	7,890	8,114	8,158	4,003	3,523	12,480	72,145	22.13%
2017	3,362	2,959	4,861	3,387	3,835	4,089	3,147	4,990	4,309	3,877	4,579	13,743	57,138	-20.80%
2018	2,871	2,641	5,976										11,489	-79.89%
Marijuana	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	0	0	0	0	0	0	0	0	0	0	0	0	0	
2015	0	0	0	0	0	0	0	0	0	0	0	4,971	4,971	
2016	5,792	6,650	8,176	8,414	9,034	11,518	16,193	16,464	14,521	12,743	10,027	10,520	130,051	2515.97%
2017	9,846	10,086	12,579	11,319	12,742	15,409	20,661	18,716	18,497	14,876	11,924	9,808	166,462	28.00%
2018	12,406	11,340	10,847										34,594	-79.22%

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By Selected Business Sectors

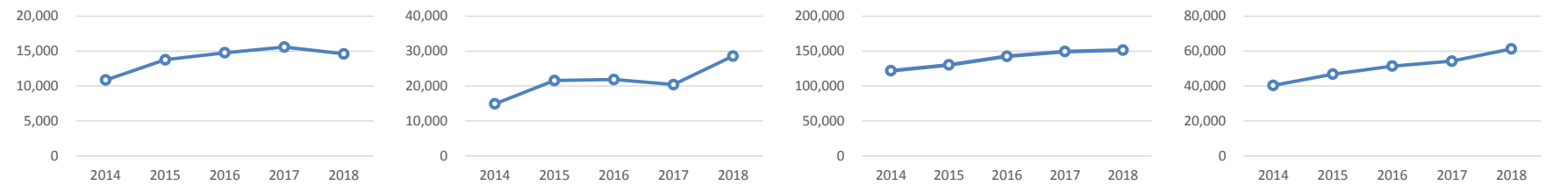
Miscellaneous Retail	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	60,769	54,859	65,434	58,840	60,309	92,944	94,552	86,949	93,736	67,202	58,059	101,003	894,653	
2015	51,624	49,165	72,956	58,343	61,858	92,710	102,929	94,335	94,406	72,196	59,952	105,644	916,119	2.40%
2016	59,953	49,764	67,615	62,263	66,995	101,427	96,457	95,108	102,705	74,086	69,200	96,189	941,763	2.80%
2017	62,386	59,723	89,434	61,603	71,382	115,063	111,029	108,942	116,498	84,340	76,024	116,137	1,072,560	13.89%
2018	81,274	67,671	97,677										246,622	-77.01%
Other Services	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	9,277	8,230	9,378	9,516	9,186	12,427	12,717	11,909	12,162	9,925	10,191	11,350	126,267	
2015	9,327	7,981	9,741	7,936	8,499	12,224	11,981	12,299	13,159	10,611	10,799	11,929	126,488	0.17%
2016	10,141	8,104	11,673	8,608	8,981	13,318	12,438	13,618	14,965	12,580	11,012	13,857	139,294	10.12%
2017	8,261	8,517	9,546	8,580	7,923	10,360	8,861	10,978	15,921	5,837	9,301	9,580	113,664	-18.40%
2018	7,781	9,088	8,393										25,262	-77.77%
Real Estate/Rental/Leasing	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	11,369	7,381	11,415	4,512	4,311	5,674	11,218	12,110	10,041	4,975	3,197	8,141	94,344	
2015	12,776	8,562	11,953	4,728	3,813	7,428	13,077	14,778	11,919	6,304	3,394	9,129	107,861	14.33%
2016	10,465	8,718	11,822	4,787	5,155	7,879	14,151	13,823	10,393	6,254	3,217	9,080	105,744	-1.96%
2017	15,132	9,376	15,219	4,224	3,330	6,272	14,297	16,036	13,099	6,628	5,384	12,598	121,594	14.99%
2018	13,996	10,924	12,982										37,902	-68.83%
Sporting Goods/Hobbies/Books	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	19,664	9,126	13,153	11,256	16,478	24,132	36,308	40,082	27,190	19,306	14,968	23,064	254,726	
2015	21,857	9,298	13,564	13,505	15,390	28,970	37,144	43,435	31,072	22,026	14,365	22,985	273,610	7.41%
2016	20,389	11,513	14,014	13,240	17,708	28,949	38,310	42,282	30,407	21,603	15,626	25,151	279,192	2.04%
2017	20,357	10,574	13,310	14,582	18,669	26,538	38,063	42,511	26,691	22,353	16,030	21,223	270,902	-2.97%
2018	18,287	11,961	15,089										45,337	-83.26%
Utilities	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	24,158	21,993	17,365	17,361	14,522	11,794	10,305	10,256	10,149	10,686	14,367	17,987	180,942	
2015	24,450	23,144	19,506	16,739	13,645	11,737	11,288	10,311	10,775	10,476	12,759	16,721	181,550	0.34%
2016	22,707	22,500	20,780	17,062	13,520	11,730	10,697	12,016	12,271	13,459	14,257	19,350	190,350	4.85%
2017	24,080	24,408	20,510	17,898	10,630	14,845	12,452	12,229	13,134	15,052	16,866	21,437	203,541	6.93%
2018	23,997	23,497	21,445										68,939	-66.13%
Use Tax - Vehicles	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	8,230	10,669	12,155	12,750	14,178	18,721	12,040	11,980	14,840	15,255	11,912	16,526	159,257	
2015	25,971	8,860	12,839	13,999	14,000	16,758	21,094	22,366	10,992	20,581	10,855	17,435	195,750	22.91%
2016	23,467	16,960	13,903	17,117	14,098	20,041	24,718	10,296	20,367	13,464	20,274	19,812	214,517	9.59%
2017	17,595	16,707	25,022	21,856	21,298	20,415	16,487	26,939	26,479	20,785	18,730	28,109	260,422	21.40%
2018	24,922	18,097	33,814										76,833	-70.50%
Use Tax - Bldg Materials	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	0	0	220	(3,208)	216	11,285	2,040	6,671	1,649	16,358	(1,553)	(1,044)	32,633	
2015	(38)	4,623	2,731	13,673	12,989	9,160	528	(2,511)	3,721	16,569	6,572	(578)	67,439	106.66%
2016	0	3,349	4,514	5,278	1,081	435	24,559	8,582	15,787	11,535	12,963	(3,020)	85,064	26.13%
2017	34,131	4,922	4,780	5,619	21,928	24,429	(485)	10,872	13,559	10,957	18,676	(6,726)	142,662	67.71%
2018	(1,432)	410	26,345										25,323	-82.25%
Use Tax - Consumption	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	2,621	1,155	2,955	1,206	971	3,327	1,353	1,121	2,482	692	2,545	1,989	22,416	
2015	1,085	1,928	1,443	632	1,469	1,741	772	788	1,465	1,059	1,042	3,720	17,144	-23.52%
2016	1,408	1,469	1,096	859	9,840	3,786	2,092	2,041	1,894	1,869	3,640	2,201	32,195	87.80%
2017	2,623	1,583	2,296	3,285	3,085	11,143	1,113	1,702	10,503	2,712	2,319	2,500	44,865	39.35%
2018	1,266	874	992										3,132	-93.02%
Special Marijuana Sales Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2015	0	0	0	0	0	0	0	0	0	0	0	5,810	5,810	
2016	7,037	8,018	10,080	10,394	11,135	14,075	19,751	20,083	17,672	15,520	12,256	12,736	158,756	2632.40%
2017	11,914	12,239	15,297	13,773	15,499	18,921	25,252	22,892	22,546	18,364	14,529	11,992	203,217	28.01%
2018	15,191	13,317	13,245										41,753	-79.45%

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CITY OF GUNNISON
Sales & Use Tax Comparisons

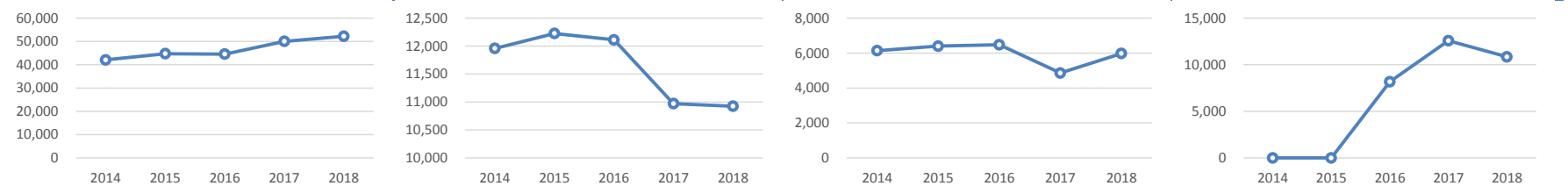
March

Accommodation Building Material/Garden Equip. Food and Beverage Stores Food Services and Drinking Places



2014	10,851		2014	14,879		2014	121,815		2014	40,354	
2015	13,766	26.86%	2015	21,582	45.05%	2015	130,279	6.95%	2015	46,774	15.91%
2016	14,763	7.25%	2016	21,872	1.34%	2016	142,524	9.40%	2016	51,411	9.91%
2017	15,583	5.55%	2017	20,412	-6.68%	2017	149,322	4.77%	2017	54,275	5.57%
2018	14,609	-6.25%	2018	28,581	40.02%	2018	151,561	1.50%	2018	61,264	12.88%

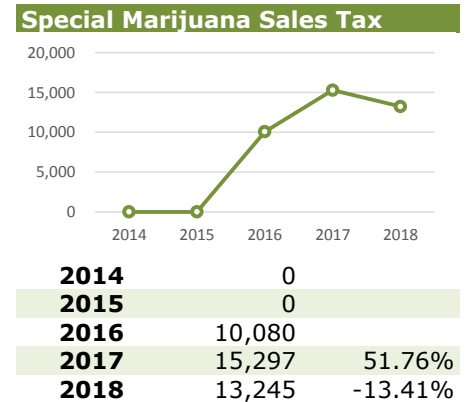
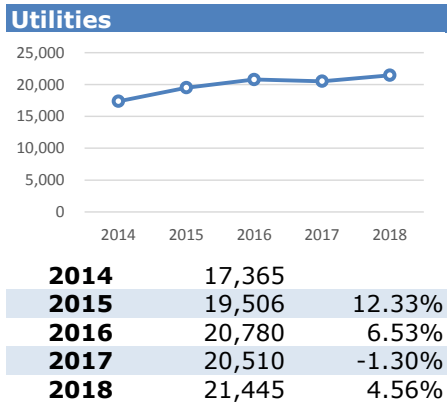
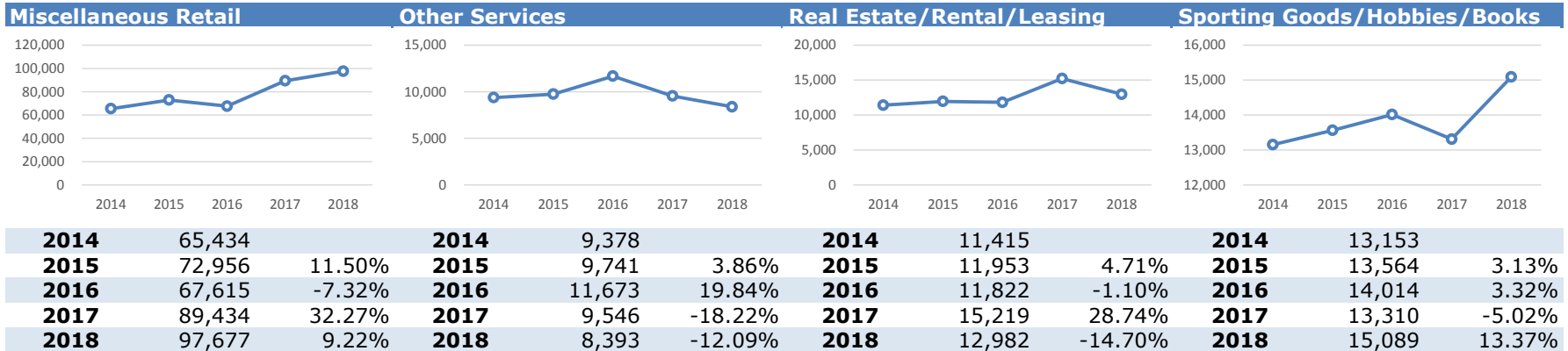
General Merchandise Information Manufacturing Marijuana



2014	42,104		2014	11,958		2014	6,137		2014	0	
2015	44,750	6.29%	2015	12,225	2.23%	2015	6,398	4.27%	2015	0	
2016	44,575	-0.39%	2016	12,112	-0.92%	2016	6,477	1.24%	2016	8,176	
2017	50,013	12.20%	2017	10,971	-9.42%	2017	4,861	-24.95%	2017	12,579	53.85%
2018	52,229	4.43%	2018	10,924	-0.43%	2018	5,976	22.93%	2018	10,847	-13.77%

**CITY OF GUNNISON
Sales & Use Tax Comparisons**

March

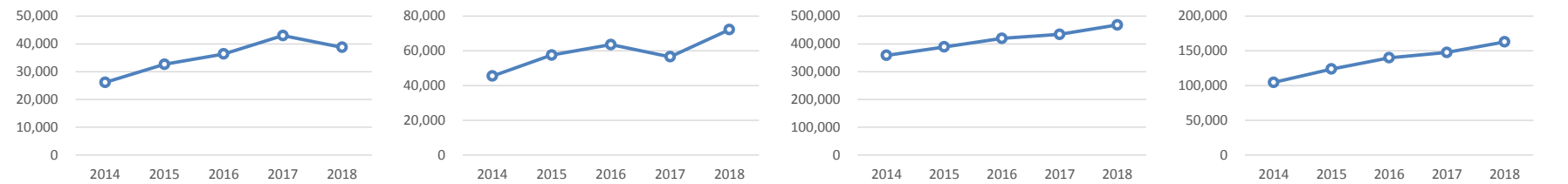


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CITY OF GUNNISON
Sales & Use Tax Comparisons

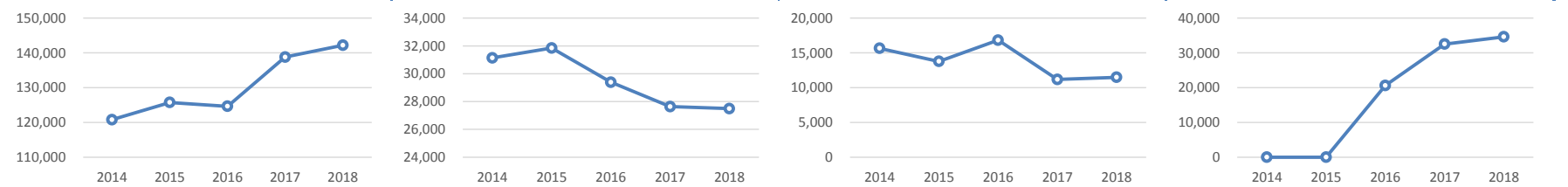
Year to Date March

Accommodation Building Material/Garden Equip. Food and Beverage Stores Food Services and Drinking Places



2014	26,133		2014	45,458		2014	358,562		2014	104,565	
2015	32,635	24.88%	2015	57,524	26.55%	2015	388,874	8.45%	2015	123,834	18.43%
2016	36,374	11.46%	2016	63,587	10.54%	2016	419,725	7.93%	2016	139,930	13.00%
2017	43,001	18.22%	2017	56,586	-11.01%	2017	434,093	3.42%	2017	147,689	5.55%
2018	38,758	-9.87%	2018	72,192	27.58%	2018	468,170	7.85%	2018	162,811	10.24%

General Merchandise Information Manufacturing Marijuana

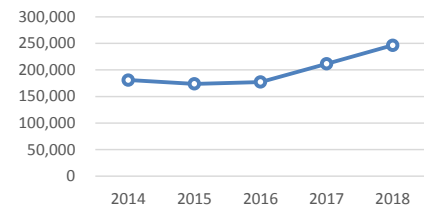


2014	120,804		2014	31,138		2014	15,648		2014	0	
2015	125,742	4.09%	2015	31,846	2.28%	2015	13,773	-11.98%	2015	0	
2016	124,630	-0.88%	2016	29,390	-7.71%	2016	16,829	22.19%	2016	20,618	
2017	138,773	11.35%	2017	27,639	-5.96%	2017	11,183	-33.55%	2017	32,511	57.68%
2018	142,185	2.46%	2018	27,497	-0.52%	2018	11,489	2.74%	2018	34,594	6.41%

**CITY OF GUNNISON
Sales & Use Tax Comparisons**

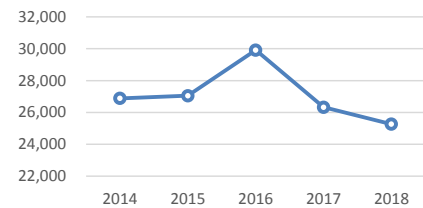
Year to Date March

Miscellaneous Retail



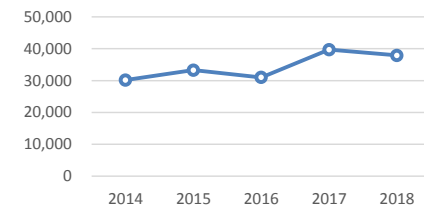
2014	181,062	
2015	173,746	-4.04%
2016	177,331	2.06%
2017	211,543	19.29%
2018	246,622	16.58%

Other Services



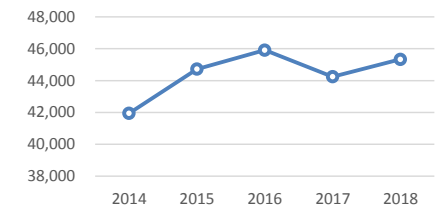
2014	26,885	
2015	27,049	0.61%
2016	29,918	10.61%
2017	26,324	-12.01%
2018	25,262	-4.03%

Real Estate/Rental/Leasing



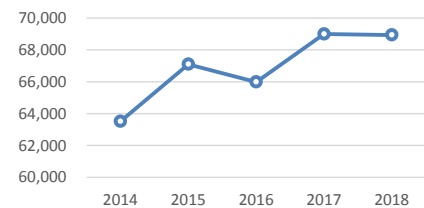
2014	30,164	
2015	33,291	10.37%
2016	31,005	-6.87%
2017	39,727	28.13%
2018	37,902	-4.59%

Sporting Goods/Hobbies/Books



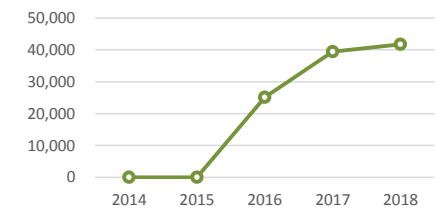
2014	41,942	
2015	44,719	6.62%
2016	45,916	2.68%
2017	44,242	-3.65%
2018	45,337	2.48%

Utilities



2014	63,516	
2015	67,100	5.64%
2016	65,987	-1.66%
2017	68,999	4.56%
2018	68,939	-0.09%

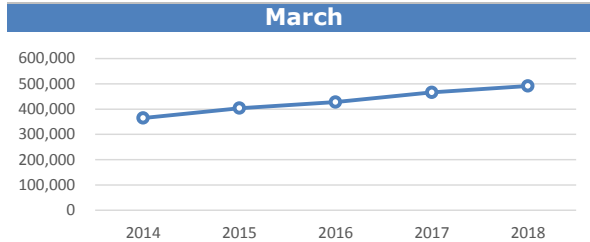
Special Marijuana Sales Tax



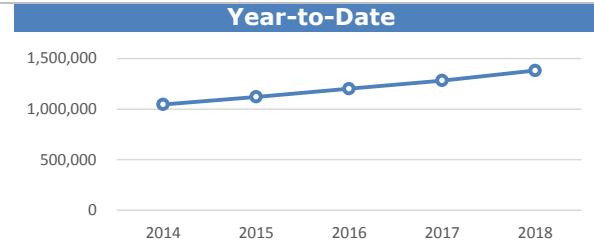
2014	0	
2015	0	
2016	25,135	
2017	39,450	56.95%
2018	41,753	5.84%

CITY OF GUNNISON
Sales & Use Tax Comparisons

Sales Tax

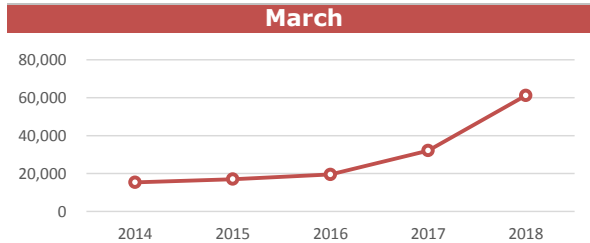


March	Increase	
	\$\$	%
2014	364,842	
2015	403,494	38,653 10.59%
2016	427,815	24,320 6.03%
2017	466,035	38,220 8.93%
2018	491,577	25,542 5.48%

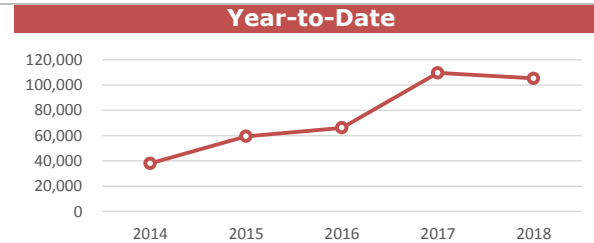


Year-to-Date	Increase	
	\$\$	%
2014	1,045,877	
2015	1,120,135	74,257 7.10%
2016	1,201,241	81,107 7.24%
2017	1,282,309	81,067 6.75%
2018	1,381,757	99,449 7.76%

Use Tax



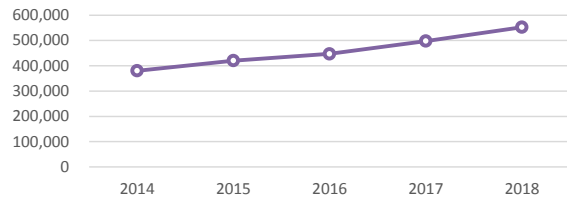
March	Increase	
	\$\$	%
2014	15,330	
2015	17,013	1,682 10.97%
2016	19,513	2,500 14.70%
2017	32,098	12,585 64.50%
2018	61,151	29,053 90.51%



Year-to-Date	Increase	
	\$\$	%
2014	38,005	
2015	59,441	21,435 56.40%
2016	66,165	6,724 11.31%
2017	109,660	43,495 65.74%
2018	105,288	(4,372) -3.99%

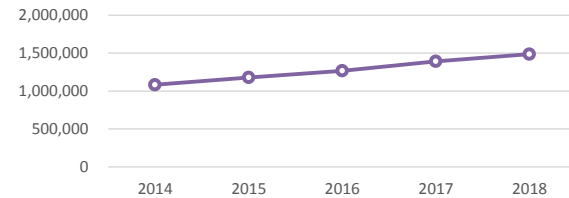
CITY OF GUNNISON
Sales & Use Tax Comparisons

Combined Sales & Use Tax
March



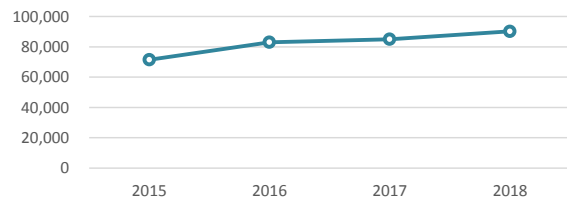
March	Increase	
	\$\$	%
2014	380,172	
2015	420,507	40,335 10.61%
2016	447,328	26,821 6.38%
2017	498,133	50,805 11.36%
2018	552,728	54,595 10.96%

Year-to-Date



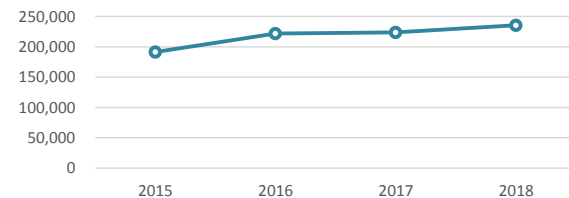
Year-to-Date	Increase	
	\$\$	%
2014	1,083,882	
2015	1,179,575	95,693 8.83%
2016	1,267,406	87,831 7.45%
2017	1,391,969	124,562 9.83%
2018	1,487,045	95,077 6.83%

Central Business District Sales Tax
March



March	Increase	
	\$\$	%
2015	71,449	
2016	83,031	11,582 16.21%
2017	84,951	1,920 2.31%
2018	90,209	5,258 6.19%

Year-to-Date



Year-to-Date	Increase	
	\$\$	%
2015	191,331	
2016	221,668	30,337 15.86%
2017	223,651	1,983 0.89%
2018	235,477	11,826 5.29%

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.