



CITY OF GUNNISON

Sales & Use Tax Comparisons

Combined Summaries

Combined Total Sales Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	350,824	330,212	364,842	325,763	387,289	522,009	605,178	563,438	528,885	416,244	361,934	554,617	5,311,234	
2015	370,743	345,898	403,494	346,696	398,791	543,968	643,568	601,952	561,740	450,995	374,246	580,084	5,622,175	5.85%
2016	391,427	382,000	427,815	378,009	438,474	587,517	680,863	647,437	617,351	480,403	414,550	601,719	6,047,564	7.57%
2017	415,952	400,322	466,035	394,170	456,500	618,285	751,152	677,591	642,630	509,938	445,121	639,596	6,417,291	6.11%
2018	474,545	416,679	496,783	425,986	540,685	701,649	0	0	0	0	0	0	3,056,327	-52.37%

↳ Increase (Decrease) of 2018 over 2017: 14.09%, 4.09%, 6.60%, 8.07%, 18.44%, 13.48%, 11.09%

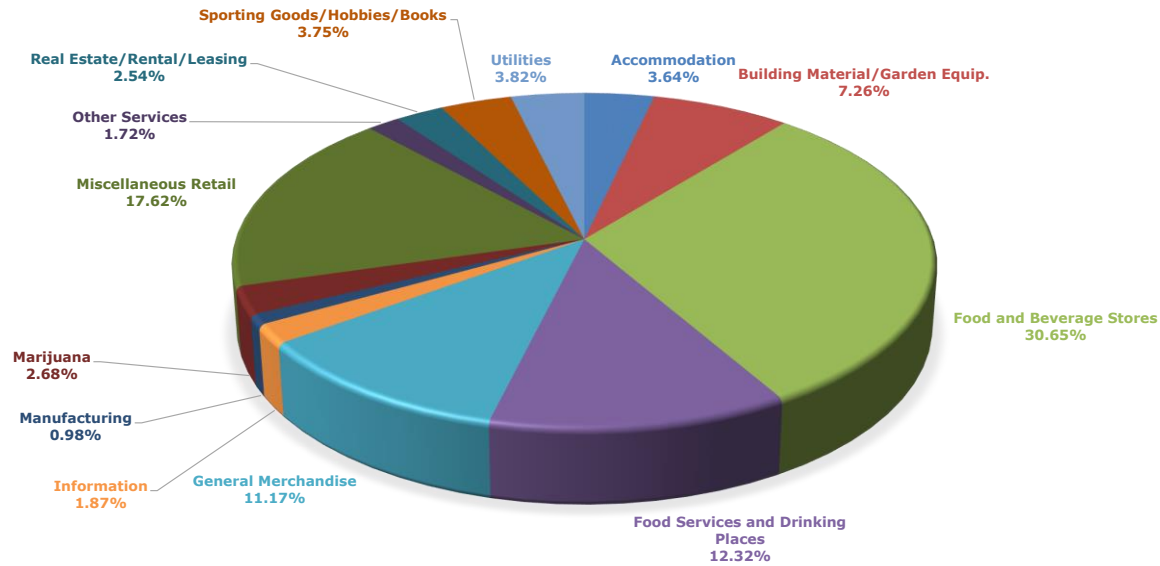
Combined Total Use Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	10,851	11,824	15,330	10,748	15,365	33,333	15,433	19,772	18,970	32,304	12,904	17,472	214,307	
2015	27,017	15,411	17,013	28,304	28,458	27,658	22,394	20,644	16,179	38,209	18,469	20,577	280,332	30.81%
2016	24,875	21,777	19,513	23,254	25,020	24,262	51,369	20,919	38,048	26,868	36,877	18,994	331,776	18.35%
2017	54,349	23,212	32,098	30,759	46,311	55,987	17,114	39,513	50,541	34,454	39,725	23,883	447,948	35.02%
2018	24,755	19,381	61,151	81,353	65,314	52,169	0	0	0	0	0	0	304,124	-32.11%

↳ Increase (Decrease) of 2018 over 2017: -54.45%, -16.50%, 90.51%, 164.48%, 41.03%, -6.82%, -3.99%

Combined Total Sales & Use Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	361,674	342,036	380,172	336,511	402,655	555,342	620,610	583,210	547,855	448,548	374,838	572,089	5,525,541	
2015	397,760	361,309	420,507	375,000	427,249	571,626	665,962	622,596	577,919	489,204	392,715	606,471	5,902,507	6.82%
2016	423,339	411,795	457,407	411,657	474,629	625,854	751,983	688,439	673,071	522,791	463,683	633,449	6,379,339	8.08%
2017	482,216	435,773	513,430	438,703	518,309	693,193	793,519	739,995	715,716	562,756	499,375	675,471	6,865,239	7.62%
2018	514,491	449,377	574,462	522,108	622,859	775,828	0	0	0	0	0	0	3,360,451	-51.05%

↳ Increase (Decrease) of 2018 over 2017: 6.69%, 3.12%, 11.89%, 19.01%, 20.17%, 11.92%, 10.51%

YTD SALES TAX REVENUE



Businesses Not Reporting

Gunn Muffler
Jermaines

Prepared by:

Dorene Elam, City of Gunnison, Accounting Clerk

CITY OF GUNNISON
Sales & Use Tax Comparisons

By Selected Business Sectors

Accommodation	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	7,035	8,247	10,851	7,426	14,378	23,856	34,902	31,277	29,289	17,357	8,480	10,520	203,616	
2015	8,653	10,217	13,766	9,475	16,091	29,741	43,137	37,170	32,325	19,544	8,817	10,875	239,811	17.78%
2016	8,767	12,844	14,763	9,597	19,642	33,178	47,389	38,476	36,632	19,970	12,141	10,456	263,855	10.03%
2017	12,669	14,750	15,583	9,700	20,792	32,250	48,641	39,785	39,970	22,929	13,092	10,585	280,747	6.40%
2018	12,269	11,881	14,609	11,108	22,260	39,141							111,267	-60.37%
Building Material/Garden Equip.	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	15,903	14,675	14,879	18,678	34,671	49,548	42,501	35,707	32,194	29,837	25,175	24,446	338,214	
2015	19,229	16,713	21,582	24,081	37,906	52,201	44,636	38,920	37,149	32,994	27,946	29,272	382,629	13.13%
2016	22,898	18,817	21,872	28,050	43,335	56,825	44,765	42,166	37,180	34,656	30,203	26,311	407,079	6.39%
2017	20,560	15,614	20,412	27,783	42,613	50,979	42,904	39,185	39,226	34,799	29,138	25,597	388,810	-4.49%
2018	23,384	20,227	28,581	34,754	55,447	59,355							221,748	-42.97%
Food and Beverage Stores	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	115,153	121,594	121,815	107,136	121,397	149,975	187,561	180,093	174,348	136,987	122,430	233,670	1,772,159	
2015	127,420	131,175	130,279	117,182	127,561	151,032	202,696	189,423	186,022	149,131	129,900	241,197	1,883,017	6.26%
2016	135,527	141,674	142,524	122,009	135,100	166,466	213,235	202,333	199,343	155,120	136,896	253,573	2,003,800	6.41%
2017	137,966	146,804	149,322	130,242	141,284	174,282	255,110	209,340	188,029	162,230	143,743	263,393	2,101,745	4.89%
2018	171,165	145,443	151,561	130,796	153,527	184,415							936,908	-55.42%
Food Services and Drinking Places	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	32,414	31,798	40,354	36,918	47,455	57,402	75,174	66,750	60,103	52,745	39,082	40,313	580,507	
2015	38,924	38,136	46,774	42,116	50,986	71,170	84,707	74,385	67,403	56,723	40,608	44,073	656,005	13.01%
2016	41,414	47,104	51,411	49,646	56,392	68,919	93,561	80,305	74,741	60,917	46,811	47,119	718,342	9.50%
2017	45,711	47,704	54,275	50,834	63,158	77,517	102,739	86,689	86,603	68,179	49,152	55,676	788,237	9.73%
2018	50,928	51,465	61,828	57,369	67,953	86,982							376,524	-52.23%
General Merchandise	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	39,234	39,467	42,104	39,443	51,186	67,845	76,937	74,174	58,710	54,173	53,035	60,289	656,596	
2015	41,993	38,999	44,750	40,857	50,557	70,539	78,059	72,851	60,632	56,100	50,634	59,552	665,524	1.36%
2016	40,056	39,999	44,575	41,971	50,441	70,197	76,530	73,414	63,292	54,734	52,556	64,390	672,154	1.00%
2017	47,164	41,596	50,013	45,536	54,771	79,478	87,139	80,348	69,327	60,358	57,936	67,391	741,058	10.25%
2018	47,758	42,198	52,229	48,252	64,507	86,450							341,394	-53.93%
Information	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	9,297	9,883	11,958	11,577	10,071	12,278	17,844	9,305	12,725	9,615	9,318	13,974	137,845	
2015	10,476	9,146	12,225	8,870	9,336	12,047	10,100	10,005	12,098	9,481	8,903	12,832	125,519	-8.94%
2016	8,686	8,592	12,112	9,362	9,027	12,107	9,248	9,318	12,743	10,278	9,080	13,242	123,795	-1.37%
2017	8,458	8,210	10,971	8,482	5,371	11,203	6,109	7,842	11,325	8,480	11,953	12,428	110,833	-10.47%
2018	8,428	8,144	10,984	8,351	9,982	11,120							57,010	-48.56%
Manufacturing	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	6,551	2,960	6,137	3,101	3,327	14,136	5,158	4,826	8,237	3,438	3,633	9,861	71,365	
2015	4,013	3,361	6,398	2,864	3,150	4,169	3,815	4,042	4,780	5,407	6,167	10,903	59,071	-17.23%
2016	4,632	5,720	6,477	2,999	3,145	5,004	7,890	8,114	8,158	4,003	3,523	12,480	72,145	22.13%
2017	3,362	2,959	4,861	3,387	3,835	4,089	3,147	4,990	4,309	3,877	4,579	13,743	57,138	-20.80%
2018	2,871	2,838	6,380	2,737	3,282	11,699							29,808	-47.83%
Marijuana	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	0	0	0	0	0	0	0	0	0	0	0	0	0	
2015	0	0	0	0	0	0	0	0	0	0	0	4,971	4,971	
2016	5,792	6,650	8,176	8,414	9,034	11,518	16,193	16,464	14,521	12,743	10,027	10,520	130,051	2515.97%
2017	9,846	10,086	12,579	11,319	12,742	15,409	20,661	18,716	18,497	14,876	11,924	9,808	166,462	28.00%
2018	12,406	11,340	13,789	11,970	13,968	18,289							81,762	-50.88%

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

CITY OF GUNNISON
Sales & Use Tax Comparisons

By Selected Business Sectors

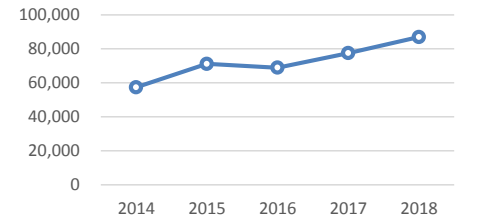
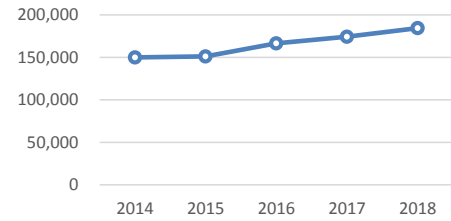
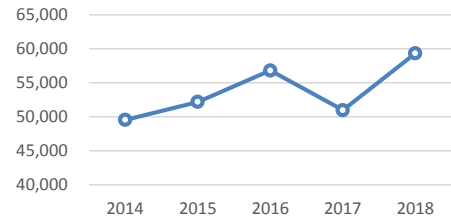
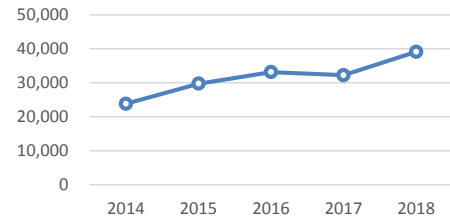
Miscellaneous Retail	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	60,769	54,859	65,434	58,840	60,309	92,944	94,552	86,949	93,736	67,202	58,059	101,003	894,653	
2015	51,624	49,165	72,956	58,343	61,858	92,710	102,929	94,335	94,406	72,196	59,952	105,644	916,119	2.40%
2016	59,953	49,764	67,615	62,263	66,995	101,427	96,457	95,108	102,705	74,086	69,200	96,189	941,763	2.80%
2017	62,386	59,723	89,434	61,603	71,382	115,063	111,029	108,942	116,498	84,340	76,024	116,137	1,072,560	13.89%
2018	80,777	67,230	97,180	72,206	87,936	133,056							538,385	-49.80%
Other Services	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	9,277	8,230	9,378	9,516	9,186	12,427	12,717	11,909	12,162	9,925	10,191	11,350	126,267	
2015	9,327	7,981	9,741	7,936	8,499	12,224	11,981	12,299	13,159	10,611	10,799	11,929	126,488	0.17%
2016	10,141	8,104	11,673	8,608	8,981	13,318	12,438	13,618	14,965	12,580	11,012	13,857	139,294	10.12%
2017	8,261	8,517	9,546	8,580	7,923	10,360	8,861	10,978	15,921	5,837	9,301	9,580	113,664	-18.40%
2018	7,781	9,088	8,392	8,084	8,644	10,620							52,610	-53.71%
Real Estate/Rental/Leasing	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	11,369	7,381	11,415	4,512	4,311	5,674	11,218	12,110	10,041	4,975	3,197	8,141	94,344	
2015	12,776	8,562	11,953	4,728	3,813	7,428	13,077	14,778	11,919	6,304	3,394	9,129	107,861	14.33%
2016	10,465	8,718	11,822	4,787	5,155	7,879	14,151	13,823	10,393	6,254	3,217	9,080	105,744	-1.96%
2017	15,132	9,376	15,219	4,224	3,330	6,272	14,297	16,036	13,099	6,628	5,384	12,598	121,594	14.99%
2018	14,494	11,364	14,496	7,940	15,303	13,921							77,517	-36.25%
Sporting Goods/Hobbies/Books	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	19,664	9,126	13,153	11,256	16,478	24,132	36,308	40,082	27,190	19,306	14,968	23,064	254,726	
2015	21,857	9,298	13,564	13,505	15,390	28,970	37,144	43,435	31,072	22,026	14,365	22,985	273,610	7.41%
2016	20,389	11,513	14,014	13,240	17,708	28,949	38,310	42,282	30,407	21,603	15,626	25,151	279,192	2.04%
2017	20,357	10,574	13,310	14,582	18,669	26,538	38,063	42,511	26,691	22,353	16,030	21,223	270,902	-2.97%
2018	18,287	11,961	15,310	14,846	21,797	32,343							114,544	-57.72%
Utilities	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	24,158	21,993	17,365	17,361	14,522	11,794	10,305	10,256	10,149	10,686	14,367	17,987	180,942	
2015	24,450	23,144	19,506	16,739	13,645	11,737	11,288	10,311	10,775	10,476	12,759	16,721	181,550	0.34%
2016	22,707	22,500	20,780	17,062	13,520	11,730	10,697	12,016	12,271	13,459	14,257	19,350	190,350	4.85%
2017	24,080	24,408	20,510	17,898	10,630	14,845	12,452	12,229	13,134	15,052	16,866	21,437	203,541	6.93%
2018	23,997	23,497	21,445	17,571	16,080	14,260							116,850	-42.59%
Use Tax - Vehicles	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	8,230	10,669	12,155	12,750	14,178	18,721	12,040	11,980	14,840	15,255	11,912	16,526	159,257	
2015	25,971	8,860	12,839	13,999	14,000	16,758	21,094	22,366	10,992	20,581	10,855	17,435	195,750	22.91%
2016	23,467	16,960	13,903	17,117	14,098	20,041	24,718	10,296	20,367	13,464	20,274	19,812	214,517	9.59%
2017	17,595	16,707	25,022	21,856	21,298	20,415	16,487	26,939	26,479	20,785	18,730	28,109	260,422	21.40%
2018	24,922	18,097	33,814	32,196	26,266	25,247							160,543	-38.35%
Use Tax - Bldg Materials	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	0	0	220	(3,208)	216	11,285	2,040	6,671	1,649	16,358	(1,553)	(1,044)	32,633	
2015	(38)	4,623	2,731	13,673	12,989	9,160	528	(2,511)	3,721	16,569	6,572	(578)	67,439	106.66%
2016	0	3,349	4,514	5,278	1,081	435	24,559	8,582	15,787	11,535	12,963	(3,020)	85,064	26.13%
2017	34,131	4,922	4,780	5,619	21,928	24,429	(485)	10,872	13,559	10,957	18,676	(6,726)	142,662	67.71%
2018	(1,432)	410	26,345	48,304	37,643	25,626							136,897	-4.04%
Use Tax - Consumption	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	2,621	1,155	2,955	1,206	971	3,327	1,353	1,121	2,482	692	2,545	1,989	22,416	
2015	1,085	1,928	1,443	632	1,469	9,160	772	788	1,465	1,059	1,042	3,720	17,144	-23.52%
2016	1,408	1,469	1,096	859	9,840	3,786	2,092	2,041	1,894	1,869	3,640	2,201	32,195	87.80%
2017	2,623	1,583	2,296	3,285	3,085	11,143	1,113	1,702	10,503	2,712	2,319	2,500	44,865	39.35%
2018	1,266	874	992	852	1,405	1,296							6,684	-85.10%
Special Marijuana Sales Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2014	0	0	0	0	0	0	0	0	0	0	0	0	0	
2015	0	0	0	0	0	0	0	0	0	0	0	5,810	5,810	
2016	7,037	8,018	10,080	10,394	11,135	14,075	19,751	20,083	17,672	15,520	12,256	12,736	158,756	2632.40%
2017	11,914	12,239	15,297	13,773	15,499	18,921	25,252	22,892	22,546	18,364	14,529	11,992	203,217	28.01%
2018	15,191	13,317	16,527	14,769	16,860	22,009							98,673	-51.44%

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

CITY OF GUNNISON
Sales & Use Tax Comparisons

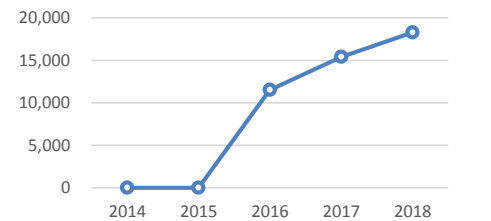
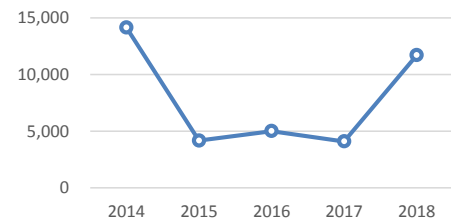
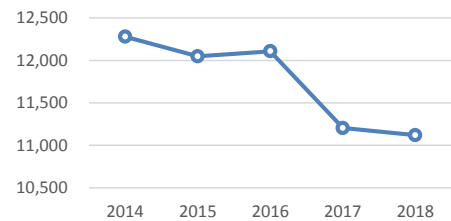
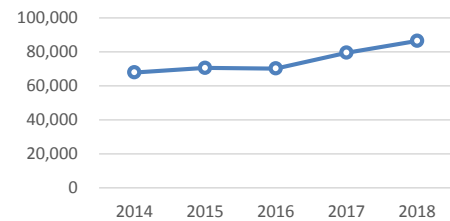
June

Accommodation Building Material/Garden Equip. Food and Beverage Stores Food Services and Drinking Places



2014	23,856		2014	49,548		2014	149,975		2014	57,402	
2015	29,741	24.67%	2015	52,201	5.35%	2015	151,032	0.70%	2015	71,170	23.99%
2016	33,178	11.56%	2016	56,825	8.86%	2016	166,466	10.22%	2016	68,919	-3.16%
2017	32,250	-2.80%	2017	50,979	-10.29%	2017	174,282	4.70%	2017	77,517	12.48%
2018	39,141	21.37%	2018	59,355	16.43%	2018	184,415	5.81%	2018	86,982	12.21%

General Merchandise Information Manufacturing Marijuana

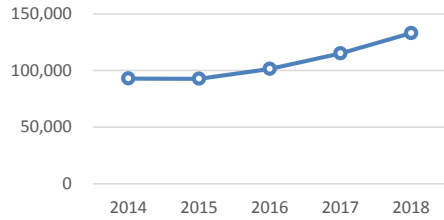


2014	67,845		2014	12,278		2014	14,136		2014	0	
2015	70,539	3.97%	2015	12,047	-1.88%	2015	4,169	-70.51%	2015	0	
2016	70,197	-0.48%	2016	12,107	0.49%	2016	5,004	20.04%	2016	11,518	
2017	79,478	13.22%	2017	11,203	-7.46%	2017	4,089	-18.30%	2017	15,409	33.78%
2018	86,450	8.77%	2018	11,120	-0.74%	2018	11,699	186.14%	2018	18,289	18.69%

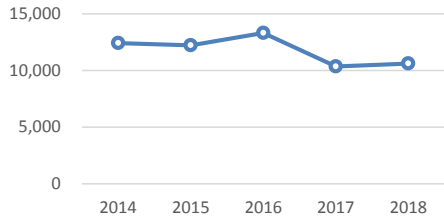
CITY OF GUNNISON
Sales & Use Tax Comparisons

June

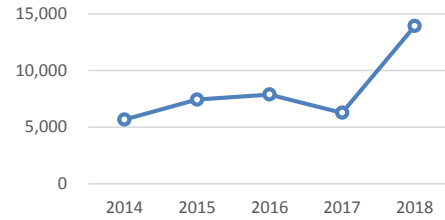
Miscellaneous Retail



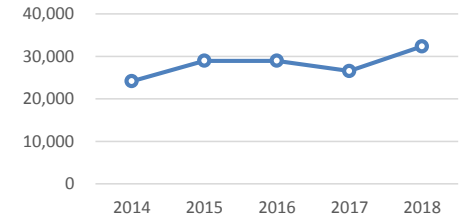
Other Services



Real Estate/Rental/Leasing

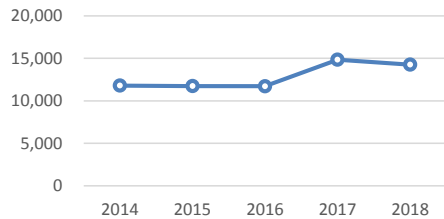


Sporting Goods/Hobbies/Books



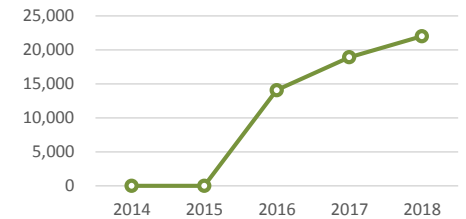
2014	92,944		2014	12,427		2014	5,674		2014	24,132	
2015	92,710	-0.25%	2015	12,224	-1.63%	2015	7,428	30.93%	2015	28,970	20.05%
2016	101,427	9.40%	2016	13,318	8.94%	2016	7,879	6.07%	2016	28,949	-0.07%
2017	115,063	13.44%	2017	10,360	-22.20%	2017	6,272	-20.40%	2017	26,538	-8.33%
2018	133,056	15.64%	2018	10,620	2.50%	2018	13,921	121.95%	2018	32,343	21.87%

Utilities



2014	11,794	
2015	11,737	-0.48%
2016	11,730	-0.06%
2017	14,845	26.56%
2018	14,260	-3.94%

Special Marijuana Sales Tax

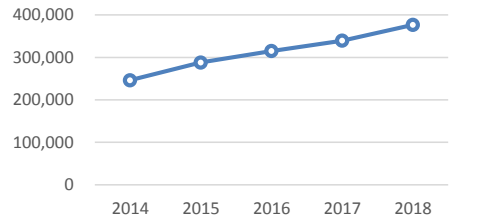
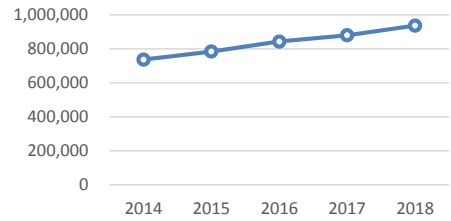
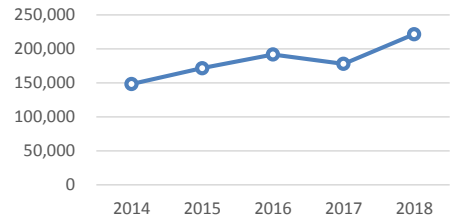
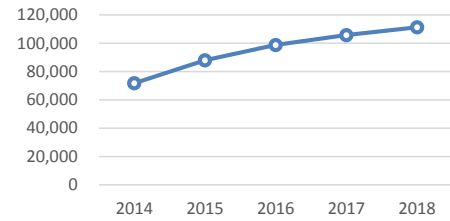


2014	0	
2015	0	
2016	14,075	
2017	18,921	34.43%
2018	22,009	16.32%

CITY OF GUNNISON
Sales & Use Tax Comparisons

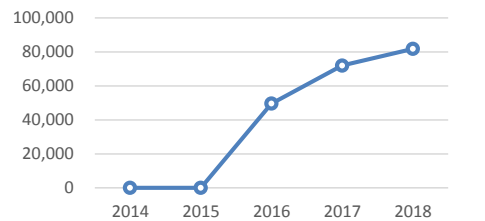
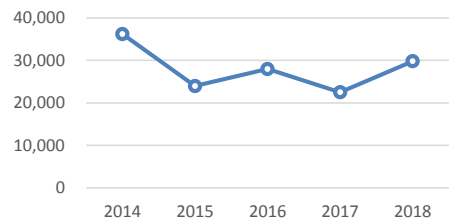
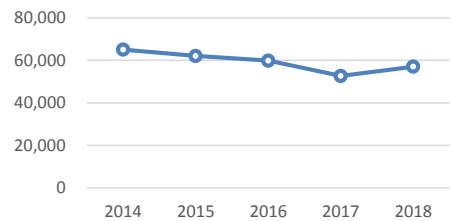
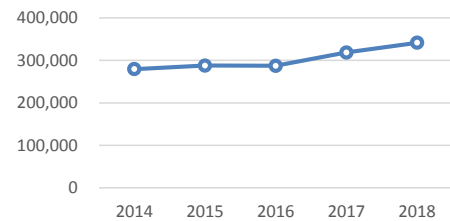
Year to Date June

Accommodation Building Material/Garden Equip. Food and Beverage Stores Food Services and Drinking Places



2014	71,792		2014	148,354		2014	737,070		2014	246,340	
2015	87,942	22.50%	2015	171,712	15.74%	2015	784,649	6.46%	2015	288,105	16.95%
2016	98,791	12.34%	2016	191,797	11.70%	2016	843,301	7.47%	2016	314,887	9.30%
2017	105,743	7.04%	2017	177,961	-7.21%	2017	879,901	4.34%	2017	339,199	7.72%
2018	111,267	5.22%	2018	221,748	24.60%	2018	936,908	6.48%	2018	376,524	11.00%

General Merchandise Information Manufacturing Marijuana

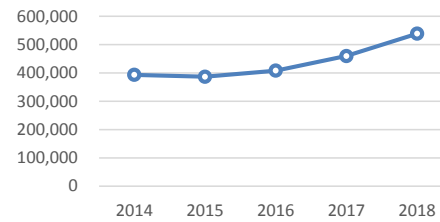


2014	279,278		2014	65,064		2014	36,211		2014	0	
2015	287,695	3.01%	2015	62,100	-4.56%	2015	23,956	-33.84%	2015	0	
2016	287,239	-0.16%	2016	59,886	-3.56%	2016	27,977	16.78%	2016	49,584	
2017	318,558	10.90%	2017	52,696	-12.01%	2017	22,493	-19.60%	2017	71,981	45.17%
2018	341,394	7.17%	2018	57,010	8.19%	2018	29,808	32.52%	2018	81,762	13.59%

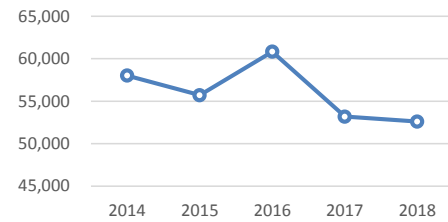
CITY OF GUNNISON
Sales & Use Tax Comparisons

Year to Date June

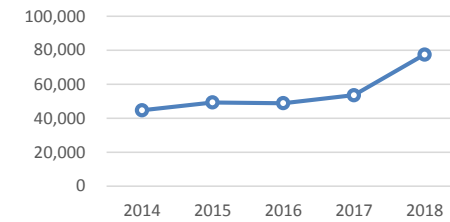
Miscellaneous Retail



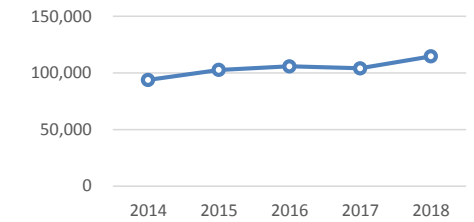
Other Services



Real Estate/Rental/Leasing

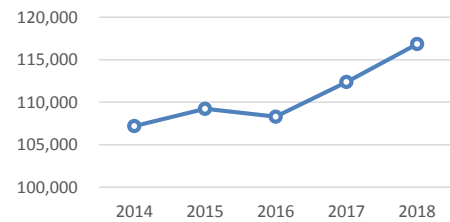


Sporting Goods/Hobbies/Books



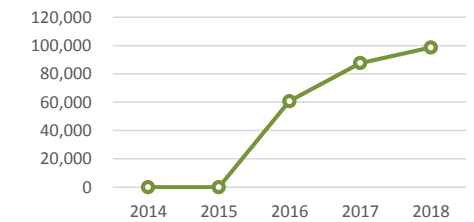
2014	393,154	2014	58,013	2014	44,661	2014	93,808	
2015	386,657	-1.65%	2015	55,709	-3.97%	2015	102,584	9.35%
2016	408,018	5.52%	2016	60,824	9.18%	2016	105,813	3.15%
2017	459,591	12.64%	2017	53,187	-12.56%	2017	104,031	-1.68%
2018	538,385	17.14%	2018	52,610	-1.08%	2018	114,544	10.11%

Utilities



2014	107,192	
2015	109,220	1.89%
2016	108,299	-0.84%
2017	112,371	3.76%
2018	116,850	3.99%

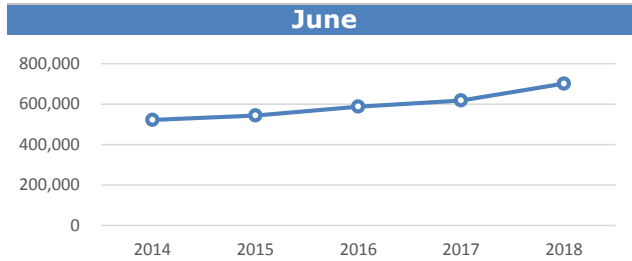
Special Marijuana Sales Tax



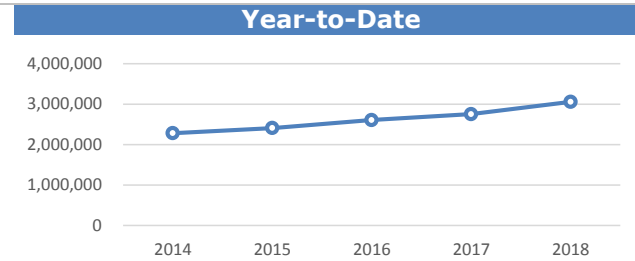
2014	0	
2015	0	
2016	60,739	
2017	87,643	44.29%
2018	98,673	12.59%

CITY OF GUNNISON
Sales & Use Tax Comparisons

Sales Tax

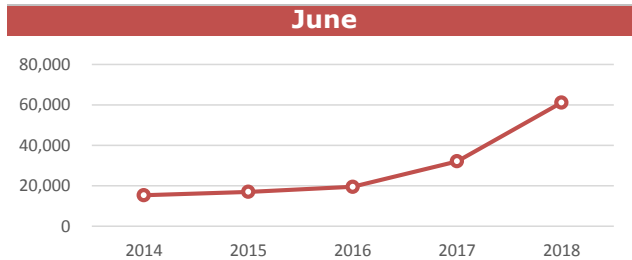


June	Increase	
	\$\$	%
2014	522,009	
2015	543,968	21,959 4.21%
2016	587,517	43,549 8.01%
2017	618,285	30,768 5.24%
2018	701,649	83,365 13.48%

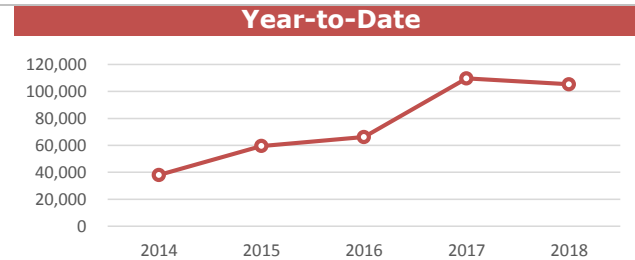


Year-to-Date	Increase	
	\$\$	%
2014	2,280,939	
2015	2,409,590	128,651 5.64%
2016	2,605,241	195,651 8.12%
2017	2,751,263	146,022 5.60%
2018	3,056,327	305,064 11.09%

Use Tax



June	Increase	
	\$\$	%
2014	15,330	
2015	17,013	1,682 10.97%
2016	19,513	2,500 14.70%
2017	32,098	12,585 64.50%
2018	61,151	29,053 90.51%



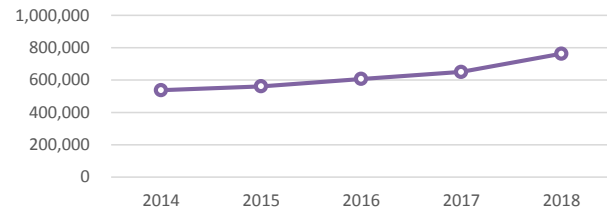
Year-to-Date	Increase	
	\$\$	%
2014	38,005	
2015	59,441	21,435 56.40%
2016	66,165	6,724 11.31%
2017	109,660	43,495 65.74%
2018	105,288	(4,372) -3.99%

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

CITY OF GUNNISON
Sales & Use Tax Comparisons

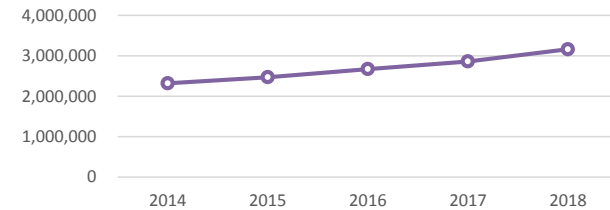
Combined Sales & Use Tax

June



June	Increase	
	\$\$	%
2014	537,340	
2015	560,980	23,641 4.40%
2016	607,030	46,049 8.21%
2017	650,383	43,353 7.14%
2018	762,801	112,418 17.28%

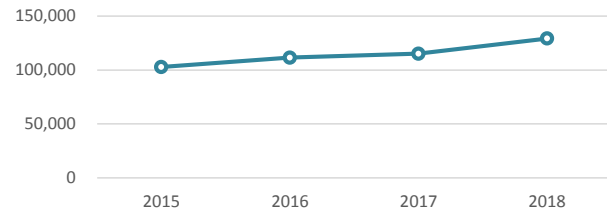
Year-to-Date



Year-to-Date	Increase	
	\$\$	%
2014	2,318,944	
2015	2,469,031	150,086 6.47%
2016	2,671,406	202,375 8.20%
2017	2,860,923	189,517 7.09%
2018	3,161,615	300,693 10.51%

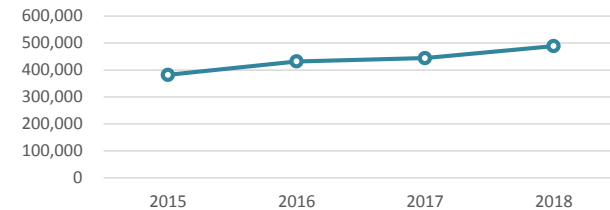
Central Business District Sales Tax

June



June	Increase	
	\$\$	%
2015	102,813	
2016	111,445	8,632 8.40%
2017	115,138	3,693 3.31%
2018	129,183	14,045 12.20%

Year-to-Date



Year-to-Date	Increase	
	\$\$	%
2015	382,063	
2016	431,643	49,580 12.98%
2017	444,353	12,710 2.94%
2018	488,581	44,228 9.95%