



CITY OF GUNNISON

Sales & Use Tax Comparisons

Combined Summaries

Combined Total Sales Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	370,649	322,157	349,162	331,152	374,466	495,146	562,159	530,159	504,385	391,839	340,238	514,856	5,086,370	
2014	350,824	330,212	364,842	325,763	387,289	522,009	605,178	563,438	528,885	416,244	361,934	554,617	5,311,234	4.42%
2015	370,743	345,898	403,494	346,696	398,791	543,968	643,568	601,952	561,740	450,995	374,246	580,084	5,622,175	5.85%
2016	391,427	382,000	427,815	378,009	438,474	587,517	680,863	647,437	617,351	480,403	414,550	601,719	6,047,564	7.57%
2017	415,952	400,322	466,035	394,170	456,500	618,285	751,152	677,591	642,630	509,938	445,121	639,596	6,417,291	6.11%

% Increase (Decrease) of 2017 over 2016: 6.27%, 4.80%, 8.93%, 4.28%, 4.11%, 5.24%, 10.32%, 4.66%, 4.09%, 6.15%, 7.37%, 6.29%, 6.11%

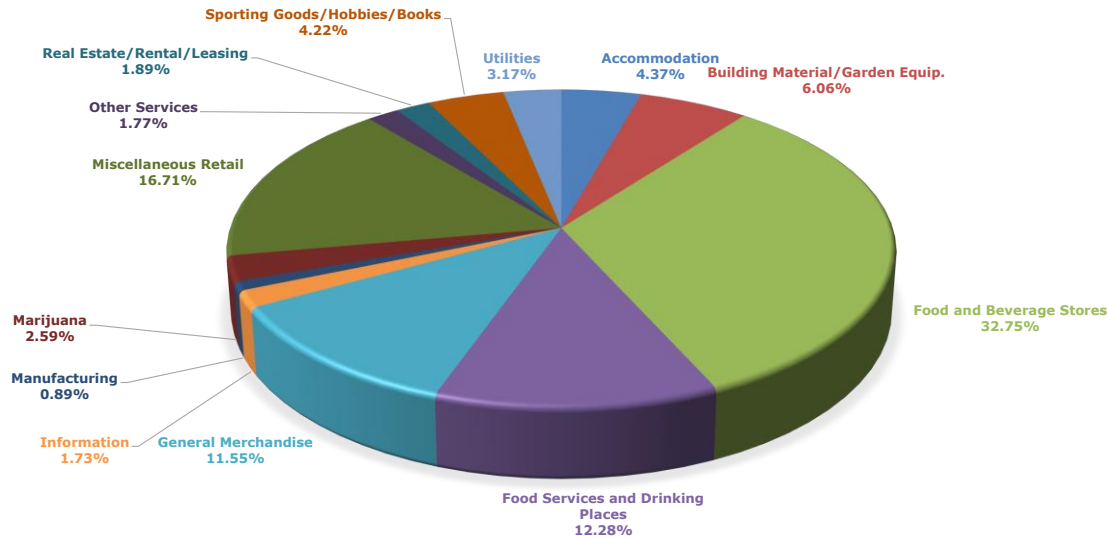
Combined Total Use Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	8,159	14,829	53,373	26,230	17,931	15,154	15,439	18,662	27,236	34,583	10,906	17,536	260,038	
2014	10,851	11,824	15,330	10,748	15,365	33,333	15,433	19,772	18,970	32,304	12,904	17,472	214,307	-17.59%
2015	27,017	15,411	17,013	28,304	28,458	27,658	22,394	20,644	16,179	38,209	18,469	20,577	280,332	30.81%
2016	24,875	21,777	19,513	23,254	25,020	24,262	51,369	20,919	38,048	26,868	36,877	18,994	331,776	18.35%
2017	54,349	23,212	32,098	30,759	46,311	55,987	17,114	39,513	50,541	34,454	39,725	23,883	447,948	35.02%

% Increase (Decrease) of 2017 over 2016: 118.49%, 6.59%, 64.50%, 32.28%, 85.10%, 130.76%, -6.68%, 88.88%, 32.83%, 28.24%, 7.72%, 25.74%, 41.88%

Combined Total Sales & Use Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	378,808	336,986	402,536	357,381	392,397	510,300	577,598	548,821	531,621	426,423	351,144	532,392	5,346,408	
2014	361,674	342,036	380,172	336,511	402,655	555,342	620,610	583,210	547,855	448,548	374,838	572,089	5,525,541	3.35%
2015	397,760	361,309	420,507	375,000	427,249	571,626	665,962	622,596	577,919	489,204	392,715	606,471	5,902,507	6.82%
2016	423,339	411,795	457,407	411,657	474,629	625,854	751,983	688,439	673,071	522,791	463,683	633,449	6,379,339	8.08%
2017	482,216	435,773	513,430	438,703	518,309	693,193	793,519	739,995	715,716	562,756	499,375	675,471	6,865,239	7.62%

% Increase (Decrease) of 2017 over 2016: 13.91%, 5.82%, 12.25%, 6.57%, 9.20%, 10.76%, 5.52%, 7.49%, 6.34%, 7.64%, 7.70%, 6.63%, 7.32%

YTD SALES TAX REVENUE



Businesses Not Reporting

- D'Luna
- Gunnison Fly Shop
- Powerstop
- Kilbane's Cleaners
- Soma
- Sign Guys
- West Elk Windshields
- El Paraiso

Prepared by:

Dorene Flam, City of Gunnison, Accounting Clerk

By Selected Business Sectors

Accommodation	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	6,698	8,053	9,231	7,459	16,252	24,625	34,065	31,170	24,803	15,556	8,172	7,769	193,853	
2014	7,035	8,247	10,851	7,426	14,378	23,856	34,902	31,277	29,289	17,357	8,480	10,520	203,616	5.04%
2015	8,653	10,217	13,766	9,475	16,091	29,741	43,137	37,170	32,325	19,544	8,817	10,875	239,811	17.78%
2016	8,767	12,844	14,763	9,597	19,642	33,178	47,389	38,476	36,632	19,970	12,141	10,456	263,855	10.03%
2017	12,669	14,750	15,583	9,700	20,792	32,250	48,641	39,785	39,970	22,929	13,092	10,585	280,747	6.40%
Building Material/Garden Equip.	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	18,139	13,910	15,916	21,758	35,527	43,919	39,055	32,764	30,554	27,854	22,186	21,513	323,096	
2014	15,903	14,675	14,879	18,678	34,671	49,548	42,501	35,707	32,194	29,837	25,175	24,446	338,214	4.68%
2015	19,229	16,713	21,582	24,081	37,906	52,201	44,636	38,920	37,149	32,994	27,946	29,272	382,629	13.13%
2016	22,898	18,817	21,872	28,050	43,335	56,825	44,765	42,166	37,180	34,656	30,203	26,311	407,079	6.39%
2017	20,560	15,614	20,412	27,783	42,613	50,979	42,904	39,185	39,226	34,799	29,138	25,597	388,810	-4.49%
Food and Beverage Stores	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	131,967	124,451	117,874	107,784	115,189	136,089	182,426	165,288	171,434	127,657	115,719	210,128	1,706,006	
2014	115,153	121,594	121,815	107,136	121,397	149,975	187,561	180,093	174,348	136,987	122,430	233,670	1,772,159	3.88%
2015	127,420	131,175	130,279	117,182	127,561	151,032	202,696	189,423	186,022	149,131	129,900	241,197	1,883,017	6.26%
2016	135,527	141,674	142,524	122,009	135,100	166,466	213,235	202,333	199,343	155,120	136,896	253,573	2,003,800	6.41%
2017	137,966	146,804	149,322	130,242	141,284	174,282	255,110	209,340	188,029	162,230	143,743	263,393	2,101,745	4.89%
Food Services and Drinking Places	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	43,773	29,405	36,295	55,145	41,158	51,475	66,351	58,973	54,115	46,297	35,644	34,963	553,594	
2014	32,414	31,798	40,354	36,918	47,455	57,402	75,174	66,750	60,103	52,745	39,082	40,313	580,507	4.86%
2015	38,924	38,136	46,774	42,116	50,986	71,170	84,707	74,385	67,403	56,723	40,608	44,073	656,005	13.01%
2016	41,414	47,104	51,411	49,646	56,392	68,919	93,561	80,305	74,741	60,917	46,811	47,119	718,342	9.50%
2017	45,711	47,704	54,275	50,834	63,158	77,517	102,739	86,689	86,603	68,179	49,152	55,676	788,237	9.73%
General Merchandise	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	35,114	31,295	36,305	33,307	42,554	57,411	67,046	62,550	54,604	52,874	51,185	60,784	585,027	
2014	39,234	39,467	42,104	39,443	51,186	67,845	76,937	74,174	58,710	54,173	53,035	60,289	665,596	12.23%
2015	41,993	38,999	44,750	40,857	50,557	70,539	78,059	72,851	60,632	56,100	50,634	59,552	665,524	1.36%
2016	40,056	39,999	44,575	41,971	50,441	70,197	76,530	73,414	63,292	54,734	52,556	64,390	672,154	1.00%
2017	47,164	41,596	50,013	45,536	54,771	79,478	87,139	80,348	69,327	60,358	57,936	67,391	741,058	10.25%
Information	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	15,791	9,922	11,284	6,871	10,064	10,081	9,720	9,801	12,452	10,961	10,000	16,747	133,696	
2014	9,297	9,883	11,958	11,577	10,071	12,278	17,844	9,305	12,725	9,615	9,318	13,974	137,845	3.10%
2015	10,476	9,146	12,225	8,870	9,336	12,047	10,100	10,005	12,098	9,481	8,903	12,832	125,519	-8.94%
2016	8,686	8,592	12,112	9,362	9,027	12,107	9,248	9,318	12,743	10,278	9,080	13,242	123,795	-1.37%
2017	8,458	8,210	10,971	8,482	5,371	11,203	6,109	7,842	11,325	8,480	11,953	12,428	110,833	-10.47%
Manufacturing	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	4,291	4,552	4,962	2,908	3,958	5,600	5,236	5,102	8,172	3,755	3,266	7,889	59,692	
2014	6,551	2,960	6,137	3,101	3,327	14,136	5,158	4,826	8,237	3,438	3,633	9,861	71,365	19.55%
2015	4,013	3,361	6,398	2,864	3,150	4,169	3,815	4,042	4,780	5,407	6,167	10,903	59,071	-17.23%
2016	4,632	5,720	6,477	2,999	3,145	5,004	7,890	8,114	8,158	4,003	3,523	12,480	72,145	22.13%
2017	3,362	2,959	4,861	3,387	3,835	4,089	3,147	4,990	4,309	3,877	4,579	13,743	57,138	-20.80%
Marijuana	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2015	0	0	0	0	0	0	0	0	0	0	0	4,971	4,971	
2016	5,792	6,650	8,176	8,414	9,034	11,518	16,193	16,464	14,521	12,743	10,027	10,520	130,051	2515.97%
2017	9,846	10,086	12,579	11,319	12,742	15,409	20,661	18,716	18,497	14,876	11,924	9,808	166,462	28.00%

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

By Selected Business Sectors

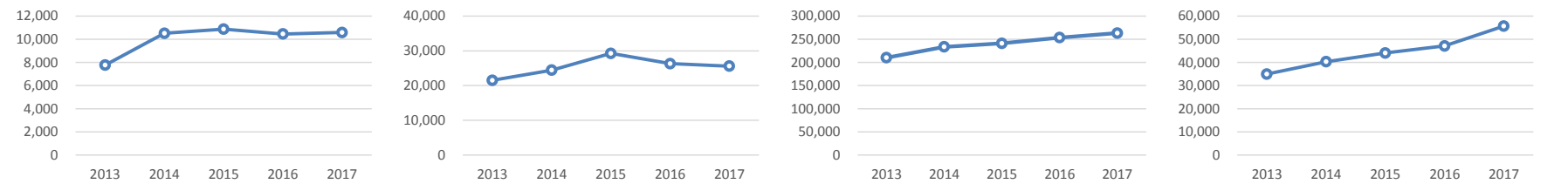
Miscellaneous Retail	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	51,636	54,523	66,769	57,865	58,749	95,831	94,931	91,758	93,080	64,246	53,782	96,541	879,711	
2014	60,769	54,859	65,434	58,840	60,309	92,944	94,552	86,949	93,736	67,202	58,059	101,003	894,653	1.70%
2015	51,624	49,165	72,956	58,343	61,858	92,710	102,929	94,335	94,406	72,196	59,952	105,644	916,119	2.40%
2016	59,953	49,764	67,615	62,263	66,995	101,427	96,457	95,108	102,705	74,086	69,200	96,189	941,763	2.80%
2017	62,386	59,723	89,434	61,603	71,382	115,063	111,029	108,942	116,498	84,340	76,024	116,137	1,072,560	13.89%
Other Services	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	8,250	5,921	8,470	7,403	8,680	26,280	11,845	11,831	13,316	9,886	9,814	11,709	133,405	
2014	9,277	8,230	9,378	9,516	9,186	12,427	12,717	11,909	12,162	9,925	10,191	11,350	126,267	-5.35%
2015	9,327	7,981	9,741	7,936	8,499	12,224	11,981	12,299	13,159	10,611	10,799	11,929	126,488	0.17%
2016	10,141	8,104	11,673	8,608	8,981	13,318	12,438	13,618	14,965	12,580	11,012	13,857	139,294	10.12%
2017	8,261	8,517	9,546	8,580	7,923	10,360	8,861	10,978	15,921	5,837	9,301	9,580	113,664	-18.40%
Real Estate/Rental/Leasing	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	11,750	10,125	12,398	4,469	3,650	8,907	10,299	12,416	8,069	4,624	3,660	7,689	98,055	
2014	11,369	7,381	11,415	4,512	4,311	5,674	11,218	12,110	10,041	4,975	3,197	8,141	94,344	-3.79%
2015	12,776	8,562	11,953	4,728	3,813	7,428	13,077	14,778	11,919	6,304	3,394	9,129	107,861	14.33%
2016	10,465	8,718	11,822	4,787	5,155	7,879	14,151	13,823	10,393	6,254	3,217	9,080	105,744	-1.96%
2017	15,132	9,376	15,219	4,224	3,330	6,272	14,297	16,036	13,099	6,628	5,384	12,598	121,594	14.99%
Sporting Goods/Hobbies/Books	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	20,992	8,794	11,124	11,077	25,358	24,378	31,899	37,702	25,016	17,791	12,835	22,328	249,293	
2014	19,664	9,126	13,153	11,256	16,478	24,132	36,308	40,082	27,190	19,306	14,968	23,064	254,726	2.18%
2015	21,857	9,298	13,564	13,505	15,390	28,970	37,144	43,435	31,072	22,026	14,365	22,985	273,610	7.41%
2016	20,389	11,513	14,014	13,240	17,708	28,949	38,310	42,282	30,407	21,603	15,626	25,151	279,192	2.04%
2017	20,357	10,574	13,310	14,582	18,669	26,538	38,063	42,511	26,691	22,353	16,030	21,223	270,902	-2.97%
Utilities	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	22,248	21,207	18,534	15,105	13,328	10,549	9,286	10,805	8,770	10,338	13,976	16,796	170,942	
2014	24,158	21,993	17,365	17,361	14,522	11,794	10,305	10,256	10,149	10,686	14,367	17,987	180,942	5.85%
2015	24,450	23,144	19,506	16,739	13,645	11,737	11,288	10,311	10,775	10,476	12,759	16,721	181,550	0.34%
2016	22,707	22,500	20,780	17,062	13,520	11,730	10,697	12,016	12,271	13,459	14,257	19,350	190,350	4.85%
2017	24,080	24,408	20,510	17,898	10,630	14,845	12,452	12,229	13,134	15,052	16,866	21,437	203,541	6.93%
Use Tax - Vehicles	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	5,726	10,391	9,377	16,118	12,716	13,241	11,745	17,493	14,548	12,061	9,164	17,102	149,681	
2014	8,230	10,669	12,155	12,750	14,178	18,721	12,040	11,980	14,840	15,255	11,912	16,526	159,257	6.40%
2015	25,971	8,860	12,839	13,999	14,000	16,758	21,094	22,366	10,992	20,581	10,855	17,435	195,750	22.91%
2016	23,467	16,960	13,903	17,117	14,098	20,041	24,718	10,296	20,367	13,464	20,274	19,812	214,517	9.59%
2017	17,595	16,707	25,022	21,856	21,298	20,415	16,487	26,939	26,479	20,785	18,730	28,109	260,422	21.40%
Use Tax - Bldg Materials	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	6	1,000	42,891	9,696	4,334	20	2,180	(689)	8,518	21,478	0	(2,185)	87,248	
2014	0	0	220	(3,208)	216	11,285	2,040	6,671	1,649	16,358	(1,553)	(1,044)	32,633	-62.60%
2015	(38)	4,623	2,731	13,673	12,989	9,160	528	(2,511)	3,721	16,569	6,572	(578)	67,439	106.66%
2016	0	3,349	4,514	5,278	1,081	435	24,559	8,582	15,787	11,535	12,963	(3,020)	85,064	26.13%
2017	34,131	4,922	4,780	5,619	21,928	24,429	(485)	10,872	13,559	10,957	18,676	(6,726)	142,662	67.71%
Use Tax - Consumption	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	2,428	3,438	1,106	416	881	1,893	1,514	1,858	4,169	1,045	1,743	2,618	23,108	
2014	2,621	1,155	2,955	1,206	971	3,327	1,353	1,121	2,482	692	2,545	1,989	22,416	-2.99%
2015	1,085	1,928	1,443	632	1,469	1,741	772	788	1,465	1,059	1,042	3,720	17,144	-23.52%
2016	1,408	1,469	1,096	859	9,840	3,786	2,092	2,041	1,894	1,869	3,640	2,201	32,195	87.80%
2017	2,623	1,583	2,296	3,285	3,085	11,143	1,113	1,702	10,503	2,712	2,319	2,500	44,865	39.35%
Special Marijuana Sales Tax	January	February	March	April	May	June	July	August	September	October	November	December	Total	% Chg
2013	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2014	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2015	0	0	0	0	0	0	0	0	0	0	0	5,810	5,810	
2016	7,037	8,018	10,080	10,394	11,135	14,075	19,751	20,083	17,672	15,520	12,256	12,736	158,756	2632.40%
2017	11,914	12,239	15,297	13,773	15,499	18,921	25,252	22,892	22,546	18,364	14,529	11,992	203,217	28.01%

Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

CITY OF GUNNISON
Sales & Use Tax Comparisons

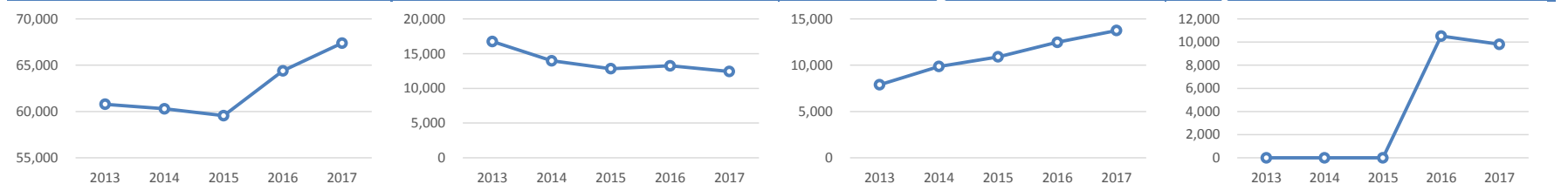
December

Accommodation Building Material/Garden Equip. Food and Beverage Stores Food Services and Drinking Places



2013	7,769		2013	21,513		2013	210,128		2013	34,963	
2014	10,520	35.41%	2014	24,446	13.63%	2014	233,670	11.20%	2014	40,313	15.30%
2015	10,875	3.38%	2015	29,272	19.74%	2015	241,197	3.22%	2015	44,073	9.33%
2016	10,456	-3.86%	2016	26,311	-10.11%	2016	253,573	5.13%	2016	47,119	6.91%
2017	10,585	1.24%	2017	25,597	-2.72%	2017	263,393	3.87%	2017	55,676	18.16%

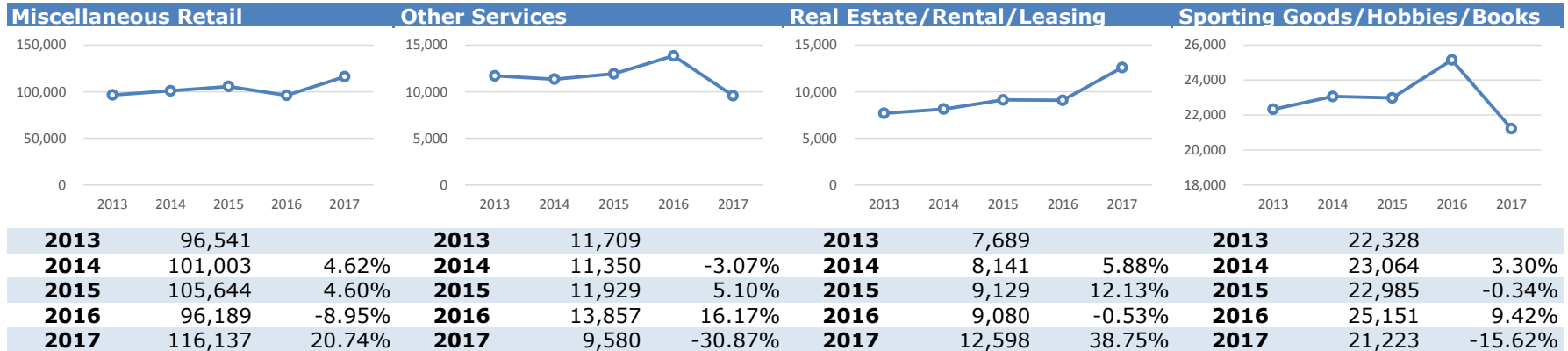
General Merchandise Information Manufacturing Marijuana



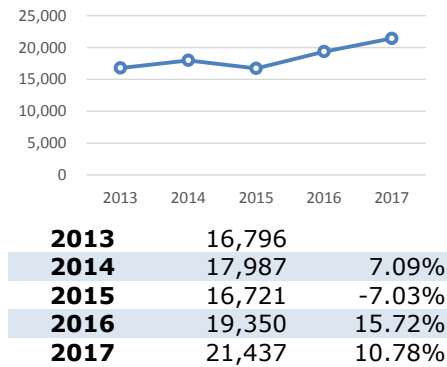
2013	60,784		2013	16,747		2013	7,889		2013	0	
2014	60,289	-0.81%	2014	13,974	-16.56%	2014	9,861	25.01%	2014	0	
2015	59,552	-1.22%	2015	12,832	-8.17%	2015	10,903	10.57%	2015	0	
2016	64,390	8.12%	2016	13,242	3.19%	2016	12,480	14.46%	2016	10,520	
2017	67,391	4.66%	2017	12,428	-6.15%	2017	13,743	10.12%	2017	9,808	-6.77%

CITY OF GUNNISON
Sales & Use Tax Comparisons

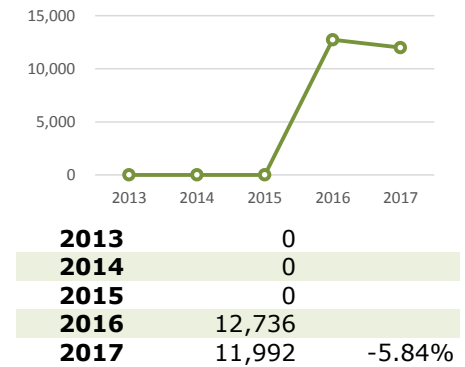
December



Utilities

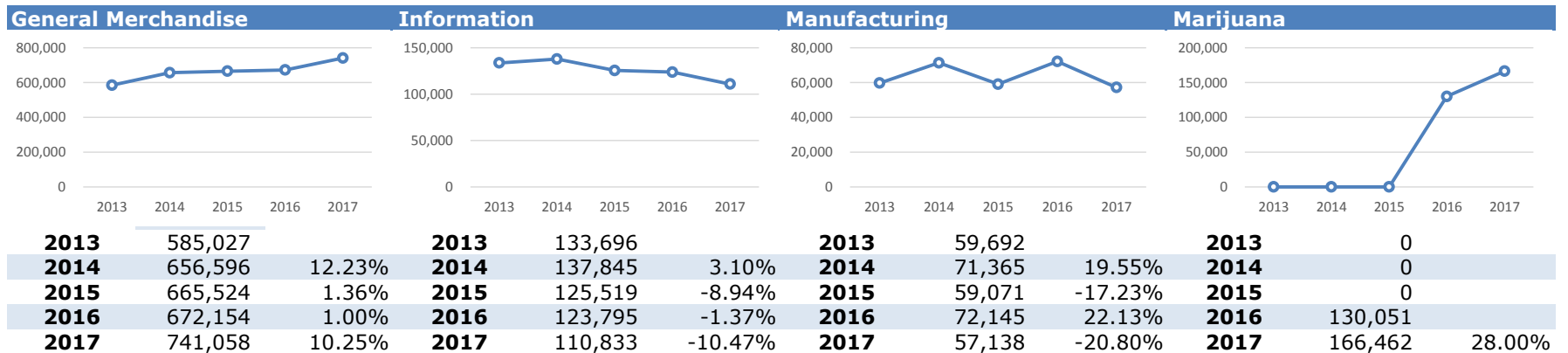
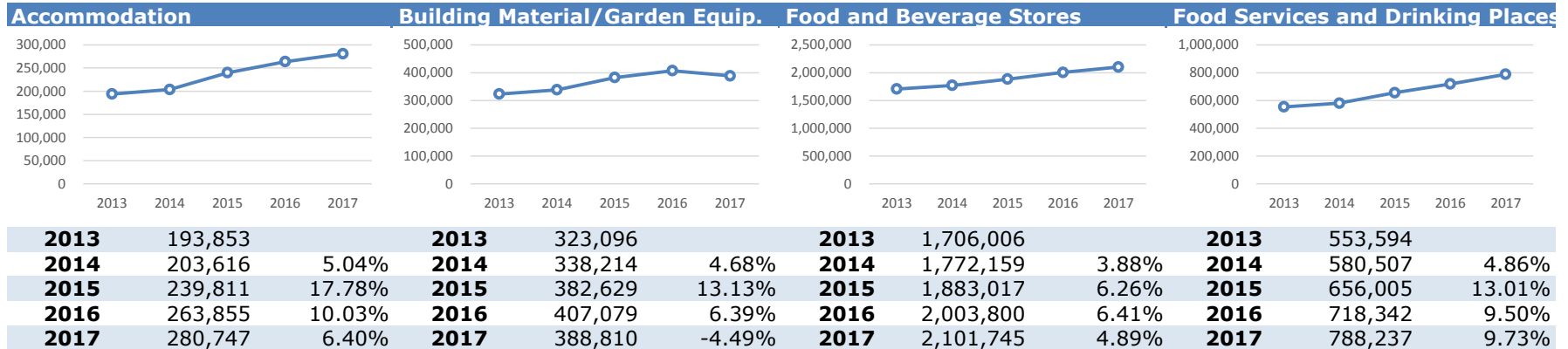


Special Marijuana Sales Tax



CITY OF GUNNISON
Sales & Use Tax Comparisons

Year to Date December

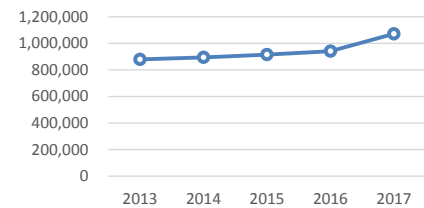


Note: Sectors are only reportable if there are 3 or more vendors and no single vendor has over 80% of sales.

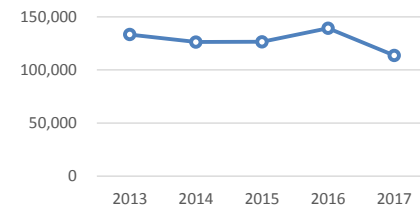
CITY OF GUNNISON
Sales & Use Tax Comparisons

Year to Date December

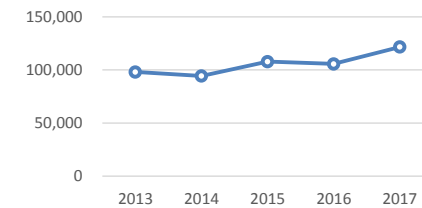
Miscellaneous Retail



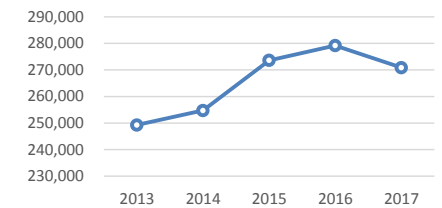
Other Services



Real Estate/Rental/Leasing

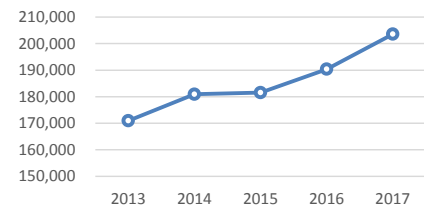


Sporting Goods/Hobbies/Books



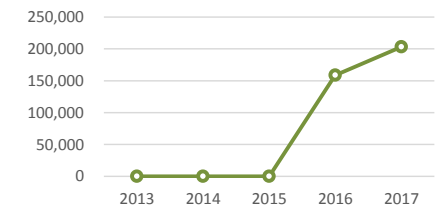
2013	879,711		2013	133,405		2013	98,055		2013	249,293	
2014	894,653	1.70%	2014	126,267	-5.35%	2014	94,344	-3.79%	2014	254,726	2.18%
2015	916,119	2.40%	2015	126,488	0.17%	2015	107,861	14.33%	2015	273,610	7.41%
2016	941,763	2.80%	2016	139,294	10.12%	2016	105,744	-1.96%	2016	279,192	2.04%
2017	1,072,560	13.89%	2017	113,664	-18.40%	2017	121,594	14.99%	2017	270,902	-2.97%

Utilities



2013	170,942	
2014	180,942	5.85%
2015	181,550	0.34%
2016	190,350	4.85%
2017	203,541	6.93%

Special Marijuana Sales Tax

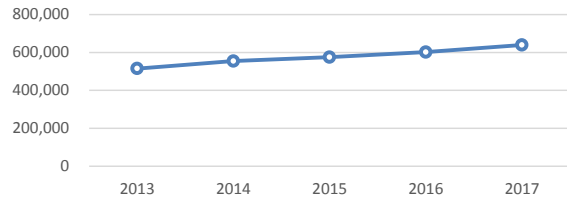


2013	0	
2014	0	
2015	0	
2016	158,756	
2017	203,217	28.01%

CITY OF GUNNISON
Sales & Use Tax Comparisons

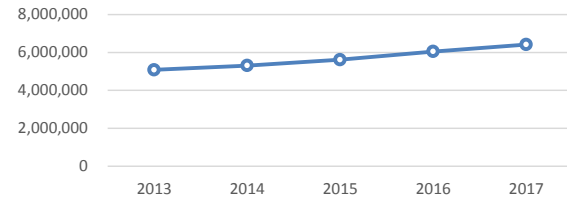
Sales Tax

December



December	Increase	
	\$\$	%
2013	514,856	
2014	554,617	39,761 7.72%
2015	575,112	20,495 3.70%
2016	601,719	26,606 4.63%
2017	639,596	37,877 6.29%

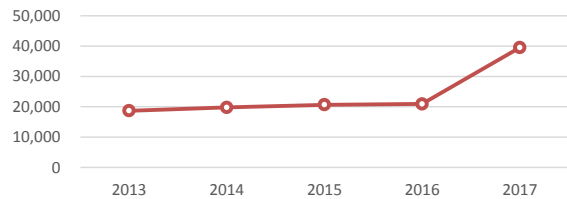
Year-to-Date



Year-to-Date	Increase	
	\$\$	%
2013	5,086,370	
2014	5,311,234	224,864 4.42%
2015	5,617,204	305,969 5.76%
2016	6,047,564	430,360 7.66%
2017	6,417,291	369,727 6.11%

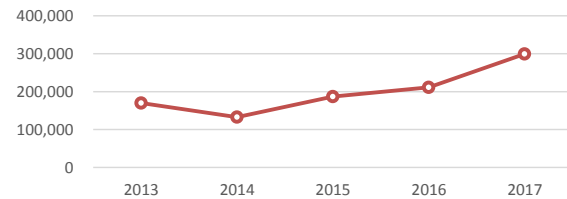
Use Tax

December



December	Increase	
	\$\$	%
2013	18,662	
2014	19,772	1,110 5.95%
2015	20,644	872 4.41%
2016	20,919	275 1.33%
2017	39,513	18,594 88.88%

Year-to-Date



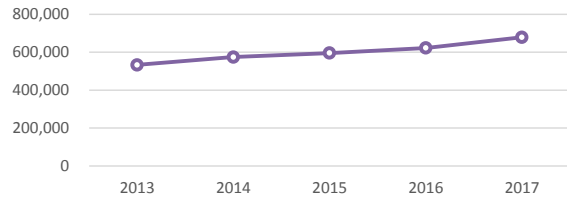
Year-to-Date	Increase	
	\$\$	%
2013	169,777	
2014	132,656	(37,121) -21.86%
2015	186,899	54,243 40.89%
2016	210,988	24,089 12.89%
2017	299,345	88,356 41.88%

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CITY OF GUNNISON
Sales & Use Tax Comparisons

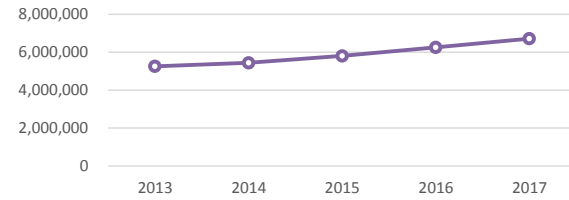
Combined Sales & Use Tax

December



December	Increase	
	\$\$	%
2013	533,518	
2014	574,389	40,871 7.66%
2015	595,756	21,367 3.72%
2016	622,637	26,881 4.51%
2017	679,109	56,471 9.07%

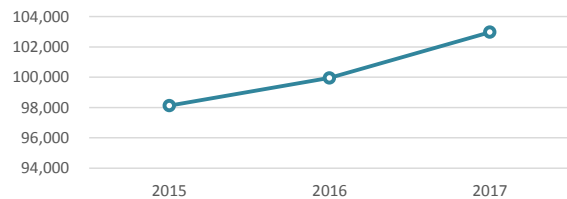
Year-to-Date



Year-to-Date	Increase	
	\$\$	%
2013	5,256,147	
2014	5,443,890	187,743 3.57%
2015	5,804,102	360,212 6.62%
2016	6,258,552	454,450 7.83%
2017	6,716,635	458,084 7.32%

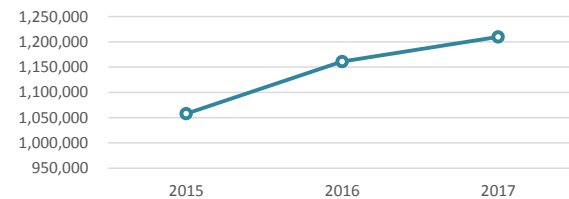
Central Business District Sales Tax

December



December	Increase	
	\$\$	%
2015	98,125	
2016	99,956	1,831 1.87%
2017	102,966	3,010 3.01%

Year-to-Date



Year-to-Date	Increase	
	\$\$	%
2015	1,057,807	
2016	1,160,946	103,139 9.75%
2017	1,209,716	48,770 4.20%

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